

ENGIE Energía Chile S.A. Investor Presentation

First quarter 2020





The ENGIE Group

A global energy and services shareholder committed to a zero-carbon transition

FOCUSED ON FOUR GLOBAL BUSINESS LINES, 20 COUNTRIES, 30 URBAN AREAS AND 500 GLOBAL CLIENTS



Unique integrated solutions to support clients in the zero-carbon transition

119,350

employees

€1.8bn EBITDA

€21bn

in revenues in 2019

NETWORKS

Upstream presence in the gas and electricity supply chain (hydrogen, natural gas and biogas)

22,500

employees

€4.0bn EBITDA

€6.6bn

in revenues in 2019

😭 REI

RENEWABLES

Generation and marketing of electricity from all renewable energy sources

4,600 €2.7bn

employees in revenues in 2019

€1.7bn EBITDA **26.9GW** of renewable energy capacity

installed

THERMAL

Reduction of thermal capacity through CAPEX Plan 2019-2021: €12bn & 9GW in renewables

5,200 employees

€1.8bn EBITDA

€4.0bn

52.3GW

in revenues in 2019

of natural gas capacity

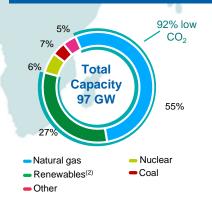
REVENUE BREAKDOWN



EBITDA BREAKDOWN



CAPACITY BREAKDOWN



LATAM PRESENCE



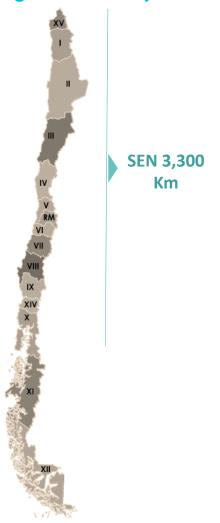


19.7GW installed capacity and 1.1GW under construction

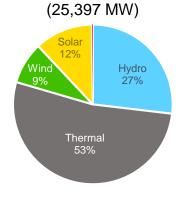


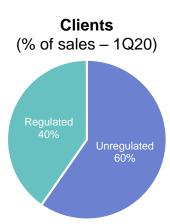
Sistema Eléctrico Nacional

Two main grids recently interconnected

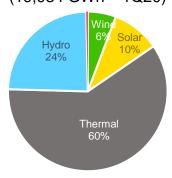


Gross installed capacity



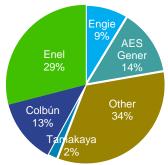


Generation (19,934 GWh – 1Q20)



Market share

(% of installed capacity 1Q20)



Source: CNE



A relevant player in the Chilean energy industry

4th largest generation company; 3rd largest transmission player



- Prepared to provide energy solutions to our customers
 - 4th largest electricity generation company in Chile & leader in northern mining region
 - ~2.2 GW gross generation capacity
 - 3rd largest transmission company
 - Seaport inftrastructure, gas pipeline



Focused on delivery in growth and reconversion implementation

- 0.8GW coal capacity committed to be closed between 2019 and 2024
- ~1GW/US\$1bn investment in renewables; 362MW already in construction
- Grid interconnection through 50%-owned TEN

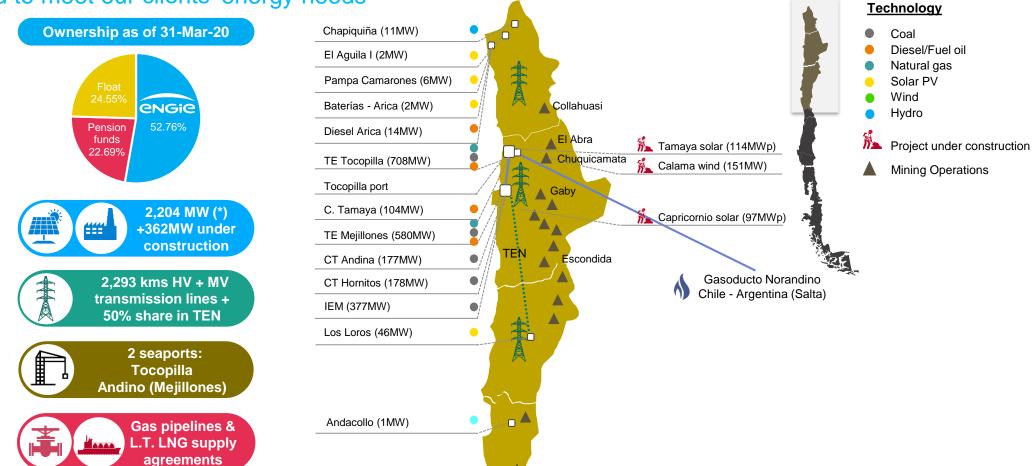


- Capacity contracted over the next
 12 years
 - Long-term contracts; 12 years remaining average life
 - Strong counterparties
 - Unregulated: mining and industrial companies;
 - Regulated: distribution companies
 - Renegotiated + new PPAs +78% of unregulated portfolio



Strong sponsorship and diversified asset base

Prepared to meet our clients' energy needs



(*) Units 12 and 13 in Tocopilla (171MW combined gross capacity) were closed on June 7, 2019. The company announced the closure of Units 14 and 15 in Tocopilla (268MW combined gross capacity) by YE 2021 and CTM1 & 2 in Mejillones (334MW combined gross capacity) by YE 2024. The Los Loros & Andacollo PV plants were acquired in April 2019. Their capacity is shown in MW, which differs from the MW-peak figure reported in other slides of this presentation.. The Tamaya fuel oil plant will be disconnected during 2020.



Decarbonization

A decisive, gradual and responsible path



Early steps

- Development of TEN project => procurement of low-carbon energy sources
- Decision not to build any new coal plants



PPA renegotiation with mining companies

- · New tariff scheme: price reduction
- Decarbonization (tariff indexed to CPI rather than to coal prices starting 2021/2022
- Contract life extension (10+ years)



Asset rotation plan

- Coal plant closures: 171MW in 2Q19, 268MW by YE 2021, 334MW by YE 2024
- Renewable developments: 1GW / USD1bn plan
- Long-term power supply agreement to reduce volatility during transition



Government-private agreement to phase-out coal generation

- Gradual process concerning 28 coal units/5.5 GW installed capacity:
- Binding commitment by Engie, Enel & AES to close 8 units/1GW by 2024
- Chile's challenge: To become carbon-neutral by 2050



OUR PERFORMANCE

RENEGOTIATED PPAs

~4.3 TWh

COAL CAPACITY
DISCONNECTED IN 2019

171 MW

COAL CAPACITY TO BE DISCONNECTED BY 2024

602 MW

ASSET ROTATION PLAN

1GW

(**\$1bn**





Recent events



Decarbonization announcements

Jun. 4, 2019: Agreement with government to phase-out coal-based generation

- Binding commitment by Engie, Enel & AES to close 8 units/1GW by 2024
- Commitment to reassess feasibility of further closures every five years





Dec. 8, 2019, COP 25: Engie to close 2 more coal units => 773 MW of coal capacity closed by YE 2024

- Letter of Intent signed w/ IDB Group to structure US\$125 million L.T. financing
- 3 coal units w/730 MW capacity left after 2024

Decarbonization process







2019 > 2020 > 2021 > 2022 > 2023 > 2024



AFTER-TAX IMPAIRMENTS:

2018: US\$53 MILLION 2019: US\$134 MILLION



Launching renewable projects

October 7, 2019: Launching of first 3 renewable projects of 1GW/US\$1bn investment plan

Los Loros



Acquired in April 2019 US\$ 35 million



Calama



28 of 36 foundations US\$159 million CAPEX

Capricornio



53% state of advance US\$64 million CAPEX

Tamaya



Construction to start 3Q20 US\$68 million CAPEX

Green and cost-efficient project pipeline



417 MW RENEWABLES + ~600 MW TO COME



LOS LOROS

55 MWp

-





CALAMA

151 MW

CAPRICORNIO

97 MWp

TAMAYA

114 MWp

2019

2020

2021

2022

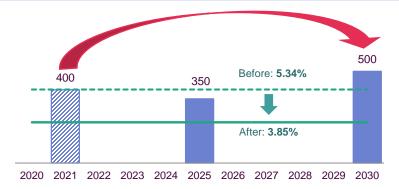


ACQUISITIONS + FIRST 3 PROJECTS 2019-2021: US\$326 MILLION



Successful liability management

Jan 28, 2020: New 10 yr., 3.4%, US\$500 million 144A/RegS bond to refinance US\$400 million notes due Jan-2021



- Average debt maturity extended to 7.7 years
- Average debt coupon rate lowered to 3.85%



Letter of intent signed with IDBI to finance renewable projects contributing to accelerate decommissioning of coal units

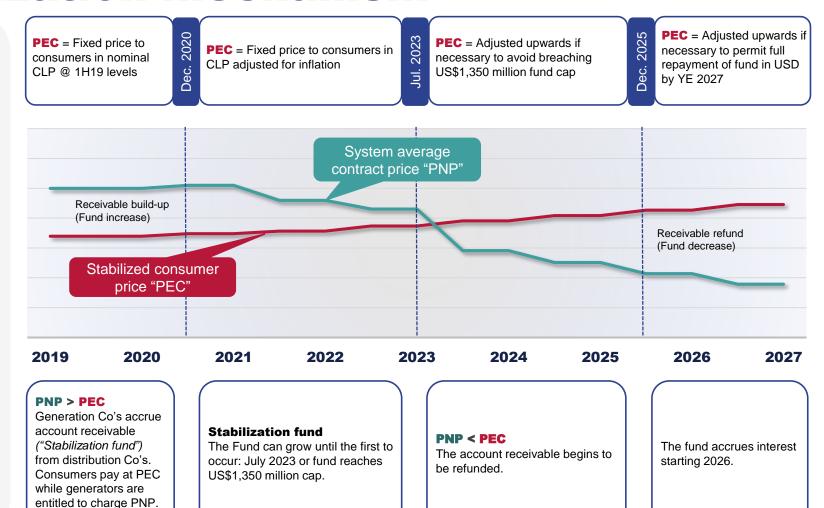
- Letter of intent signed at COP 25
- IDB Invest seeks to finance renewable energy projects contributing to accelerate decarbonization
- ~US\$125 million, 10-yr. financing, with A-Loan funded by IDB and B-Loan funded by Clean Technology Fund





Price stabilization mechanism

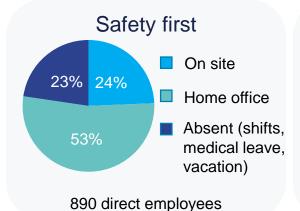
- Law #21,185 (Nov-19): Electricity price stabilization mechanism for regulated customers
- 9.2% rise in electricity prices annulled
- As long as stabilized price (PEC) remains below average contract price (PNP), generation Co.s will accrue an account receivable (the "Fund")
- As lower priced PPAs awarded in power auctions become effective starting 2021, PNP will fall below PEC and receivable will be repaid
- Generation co's to bear working capital cost. Monetization alternatives being studied
- CLP/USD FX rate: main variable affecting fund size and recovery pace
- EECL's receivable at 31-Mar-20 US\$94.4 million





Covid-19 pandemic

Focus on safety, operational continuity and reconversion strategy



Operational continuity



Projects in progress



Caring for our people, customers and suppliers



COVID 19 Protocols



Sanitization everywhere



Virus detection tests



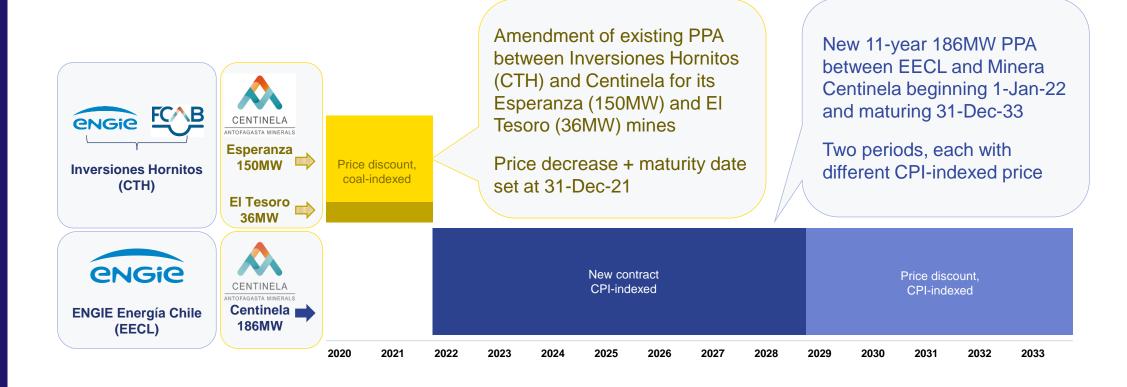
Planning gradual return to new normality





AMSA (Centinela) PPA Renegotiation

An agreement signed on March 31, 2020



Amendment of CTH shareholders' agreement by which CTH will pay no more dividends and will use any surplus cash to repay
debt with EECL, and EECL will become 100% owner of CTH by 31-Dec-21



Recent company events



OUR CLIENTS



- PPA renegotiations & new contracts
 +5,200 GWh/y; +78% unregulated demand since 2018
- 15-yr. PPA w/distribution companies
 88% demand increase in 2019





- S&P: BBB Stable outlook
 January 2020
- Fitch: BBB Positive Outlook
 January 2020



OUR ASSETS



- 55MWp Solar PV acquisition 17-Apr-19
 Los Loros & Andacollo @ US\$35 million
- 248MWp Wind +Solar PV in construction
 Calama wind farm and Capricornio solar PV plant
- 114MWp Tamaya Solar PV NTP 3Q20
 Tamaya solar PV ready to begin construction



OUR SHAREHOLDERS



- US\$112 million dividends paid in 2019
 - US\$ 22 million on account of 2018 profit
 - US\$ 90 million on account of 2019 profit (81% of 2019 net income)





Key messages



Key messages



1Q20 results in line with expectations

New context, with special attention to COVID-19 crisis and its effects



Building our future together with our clients

PPA renegotiation, decarbonization & life extension



Paving the way for our energy transformation plan

Development focused on replacing coal with renewable capacity



Robust and flexible capital structure

Ample room to finance energy transformation plan



2020: Working on our reconversion

To reduce CO₂ emissions and average supply cost

OUR PERFORMANCE



New and renegotiated PPAs

- · Contracted portfolio has grown to approximately 12 TWh p.a.
- A more balanced regulated vs. unregulated portfolio



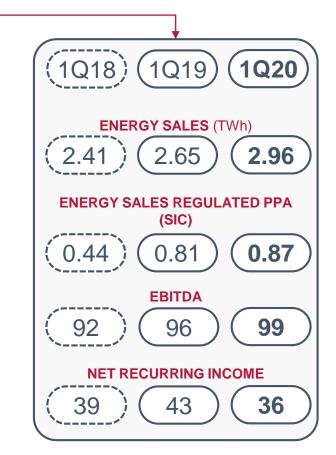
Operating in an interconnected market. SIC + SING = SEN

- 50%-owned **TEN** operating since Nov. 2017
- ISA's Interchile Project completed in May 2019
 - Up to 1,300MW of power transported
 - Trapped solar PV production released
 - Lower and less volatile marginal costs



New power supply sources => risk control

- More gas supply to run our CCGTs or to sell to other producers
- IEM plant in operation since May 2019. Puerto Andino port servicing Mejillones complex since late 2017
- PPAs signed with other generation companies to reduce our exposure to the spot market in south-central Chile





1Q20 results in line with expectations

3% EBITDA increase

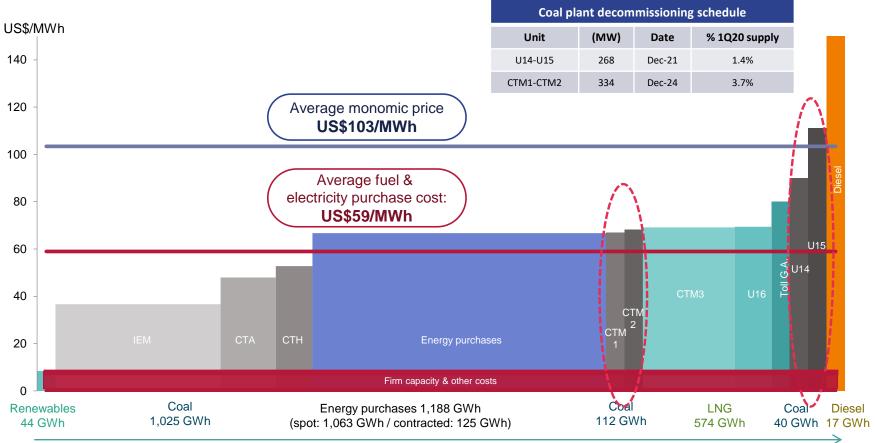
	1Q19	1Q20	Variation
Operating Revenues (US\$ million)	343.8	335.3	-2%
EBITDA (US\$ million)	96.3	99.1	+3%
EBITDA margin (%)	28.0%	29.6%	+1.6 pp
Net income (US\$ million)	42.9	25.6	-40%
Net income-recurring (US\$ million)	42.9	35.6	-17%
Net debt (US\$ million)	682.7(*)	758.4	+11%
Spot energy purchases (GWh)	1,729	1,063	-39%
Contracted energy purchases (GWh)	122	125	+2%
Physical energy sales (GWh)	2,649	2,957	12%

 EBITDA increase mainly explained by higher volume sales in both the regulated and unregulated segments

^(*) Net debt as of 12/31/2019



Demand met w/generation and energy purchases



Total energy available for sale before transmission losses 1Q20 = 3,000 GWh

Average realized monomic price, spot purchase costs and average cost per MWh based on EECL's accounting records and physical sales per EECL data.

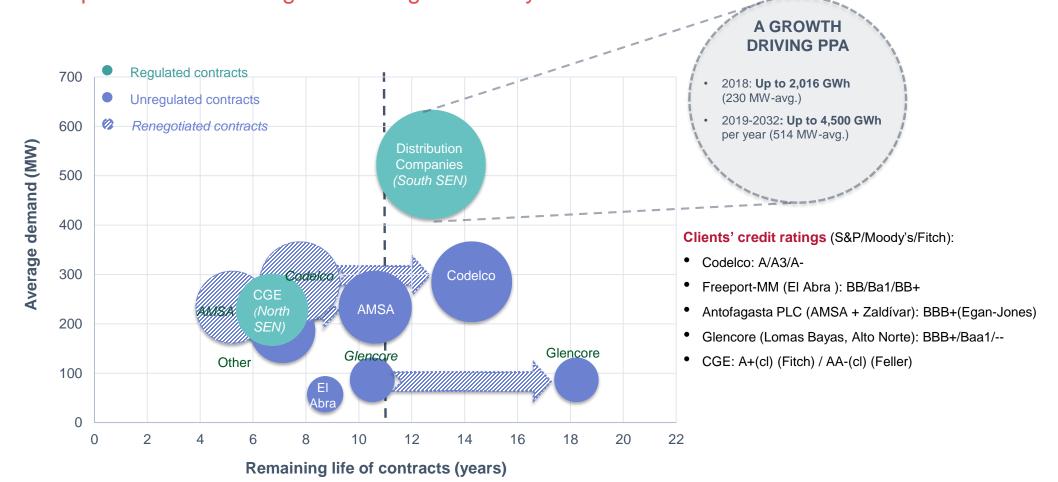
Average fuel & electricity purchase cost per MWh sold includes fuel costs, LNG regasification cost, green taxes, firm capacity, self consumption & transmission losses

Sufficiency capacity provision amounted to US\$7.8/MWh; ToP regasification + net system over-costs, ancillary service costs, and tolling fees paid to Gas Atacama averaged US\$0.5 per each MWh withdrawn by EECL to supply PPA demand



PPA life extension and decarbonization

Sound contract portfolio with average remaining life of 12 years

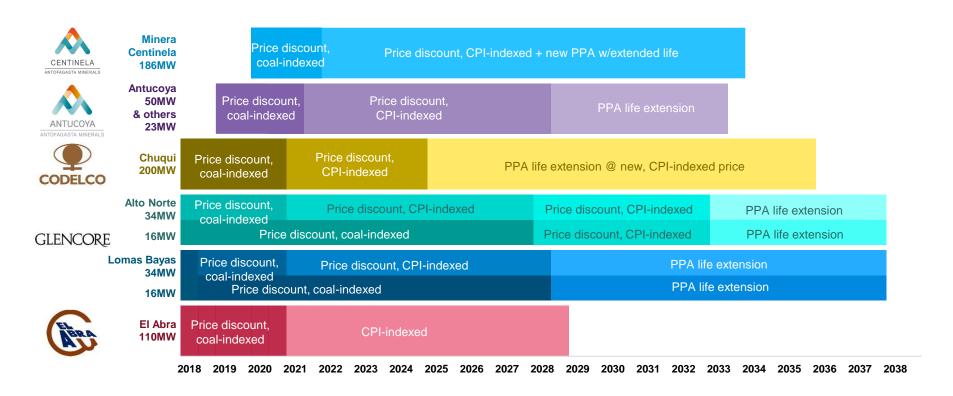


ENGIE Energía Chile – Investor Presentation – 1Q20



PPA life extension and decarbonization

0.7 GW or ~75% of unregulated PPAs renegotiated since 2018.

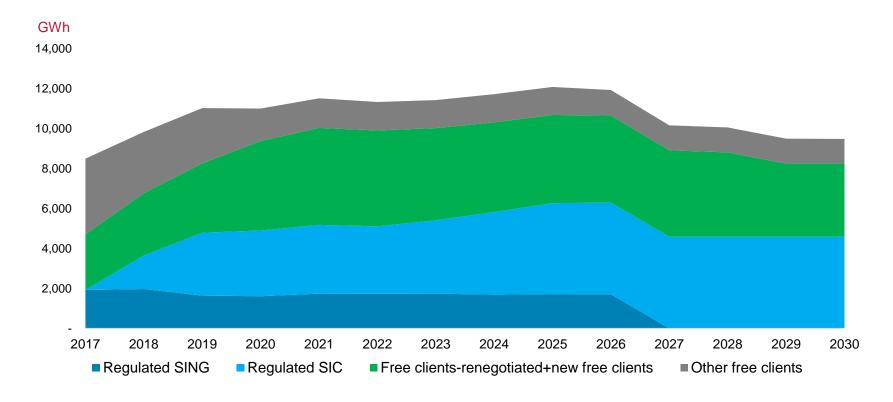


- Extending the life of our PPAs and leaving behind their price indexation to coal allows us to invest in renewable power sources and replace coal capacity
- Our clients benefit from lower power prices and a reduction in their carbon footprint



PPA life extension and decarbonization

Contracted demand: our vision through 2030

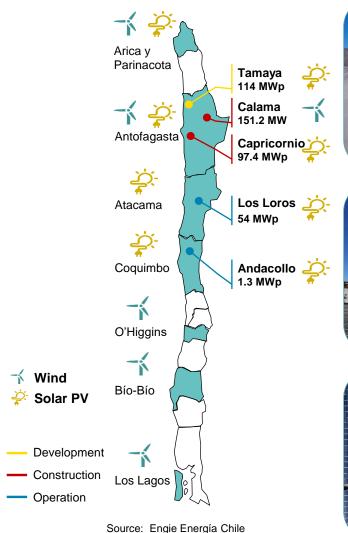


 We will invest ~US\$1 bn in renewable power projects over the 2019-2024 period on the basis of the PPA life extension + new PPAs

Source: Engie Energía Chile: Average expected demand under existing contracts following 2018 and 2019 renegotiations



1GW/1Bn asset rotation plan: first steps









ACQUISITIONS:

Los Loros & Andacollo solar PV plants

- 54 MWp + 1.3 MWp
- Acquired by EECL in April, 2019 for ~US\$35 million

GREEN-FIELD PROJECTS:

- 2.2 GW projects in different stages of development
- 3 projects in construction: aggregate ~US\$ 291 million investment:

Calama wind farm (151.2 MW)

- NTP³ Sep-19; COD⁴ 3Q21
- Siemens Gamesa (WTGs1); GES (BOP2)

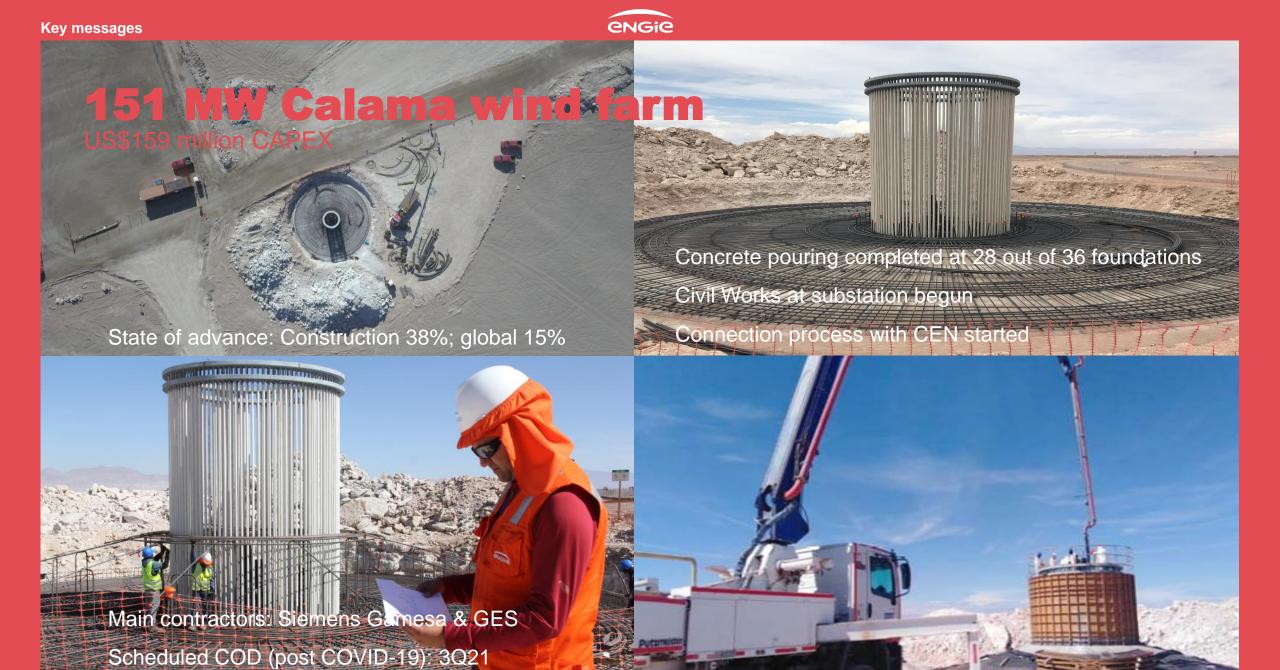
Capricornio solar PV plant (97.4 MWp)

- NTP Sep-19; COD 2Q21
- Trina (PV panels); Nclave (trackers); Sungrow (inverter); GES (BOP)

Tamaya solar PV plant (118 MWp)

• NTP 3Q20; COD 2Q21

(1) WTG = Wind Turbine Generator; (2) BOP = Balance of Plant; (3) NTP = Notice to Proceed; (4) COD = Commercial Operation Date





94.5 MWp Capricornio solar PV plant US\$64 million CAPEX

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Global state of advance: 53%

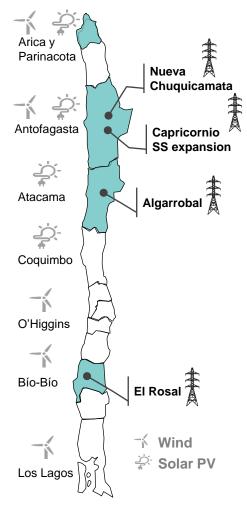
11,050 drill holes; 5,950 steel piles Tracker and solar module assembly begun Connection process with CEN started



Scheduled COD (post COVID-19): 2Q21



National / zonal transmission projects in execution



Source: Engie Energía Chile



Nueva Chuquicamata (National)

- Substation + 2 x 220 kV transmission line
- Referential IV: US\$18 million / AVI: US\$0.9 million
- COD: SS: Nov. 2020 / TL: June 2021



El Rosal (National)

- 220 kV sectioning substation
- Referential IV: US\$7.3 million / AVI: US\$0.2 million
- COD: Nov. 2020



Algarrobal (National)

- 220 kV sectioning substation
- Referential IV: US\$3.9 million / AVI: US\$0.4 million
- COD: Nov. 2020

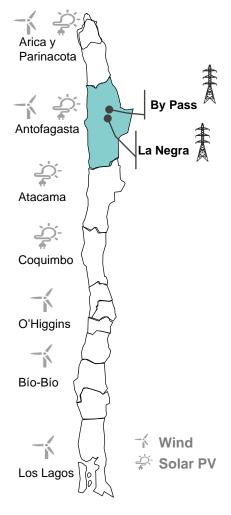


Capricornio SS expansion (Zonal)

- 220 kV sectioning substation
- Referential IV: US\$13.4 million / AVI: US\$1.22 million
- COD: Nov. 2020



New national transmission projects awarded







Antofagasta By Pass

- Multi-circuit transmission line 2x110 kV, 1x220 kV.
- Referential investment value: US\$13.36 million
- AVI: US\$0.64 million
- COD: 30 & 48 months from the Decree date
- Awaiting Decree issuance

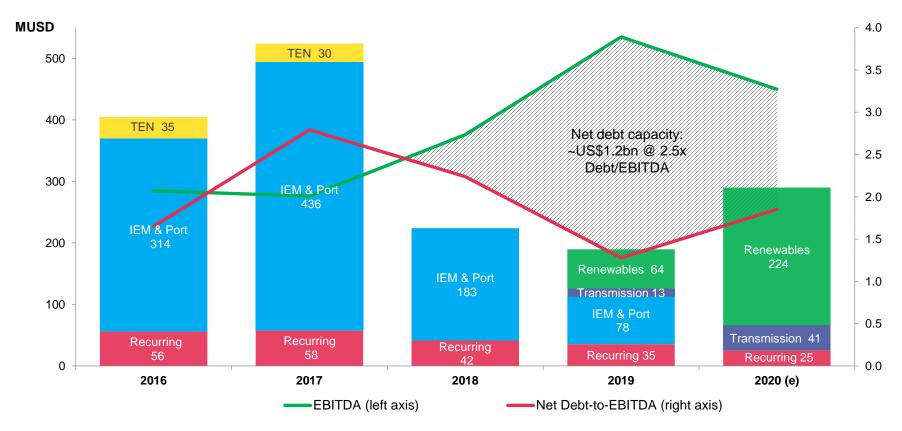
La Negra

- Substation + 2 x 220 kV transmission line
- Referential investment value: US\$14.69 million
- AVI: US\$0.8 million
- COD: 36 month from the Decree date.
- Awaiting Decree issuance



Room to finance projects on balance sheet

Completion of 2015-2019 investment program has released capacity to finance transformation



- (*) Recurring CAPEX includes maintenance expenditures and upgrade investing in transmission assets
- (**) Renewables includes Los Loros & Andacollo PV plants acquisition in 2019 and first projects of Asset Rotation Plan



Our guidance before COVID-19 pandemic

Demand & prices

- New PPAs
- COVID-19 pandemic
- Client migration & lower demand
- PPA renegotiation

Marginal cost risks

- Coal prices
- Hydrologic conditions

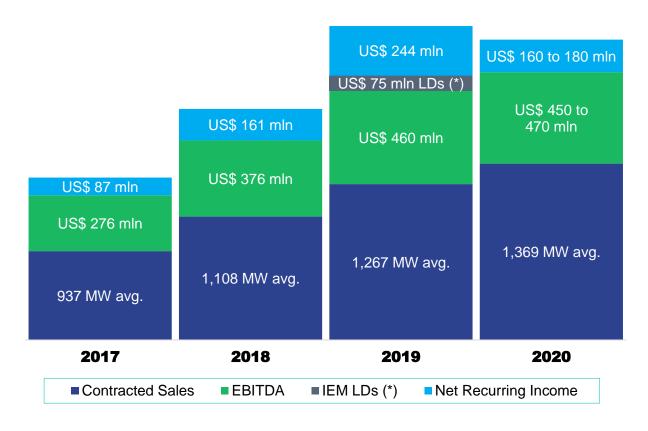
Power supply

- Plant unavailability
- Renewables COD
- Thermal plant closures
- Power supply contracts

Regulation

- Green taxes
- Ancillary services

Source: Engie Energía Chile

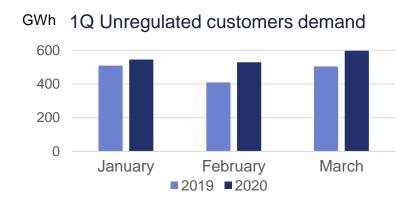


^(*) The LDs paid by the IEM EPC contractor compensated for lost operating income attributed to the delayed start-up of the project. Of the total amount, US\$35 million compensate for lost operating income in 2018 and US\$40 million for lost income during 2019.



Potential COVID-19 impacts on demand

Actual 1Q demand and sensitivities





Potential impact of demand decrease on EECL's EBITDA (in US\$ millions)

Effect on EBITDA:

Demand drop assumptions

Moderate case



MAY-JUN -20%

JUL-DEC 0%

All PPAs

-18

-10

Regulated PPAs

Downside case

APR -5%

MAY-JUN -10%

JUL-AUG -8.5%

SEP-OCT -5%

NOV DEC -2.5% 0%

-25

-18

Effects of a decrease in demand:

- Lower energy and capacity revenues
- Fuel cost savings
- Lower energy purchase costs
- ♠ Lower CO₂ tax, ancillary services



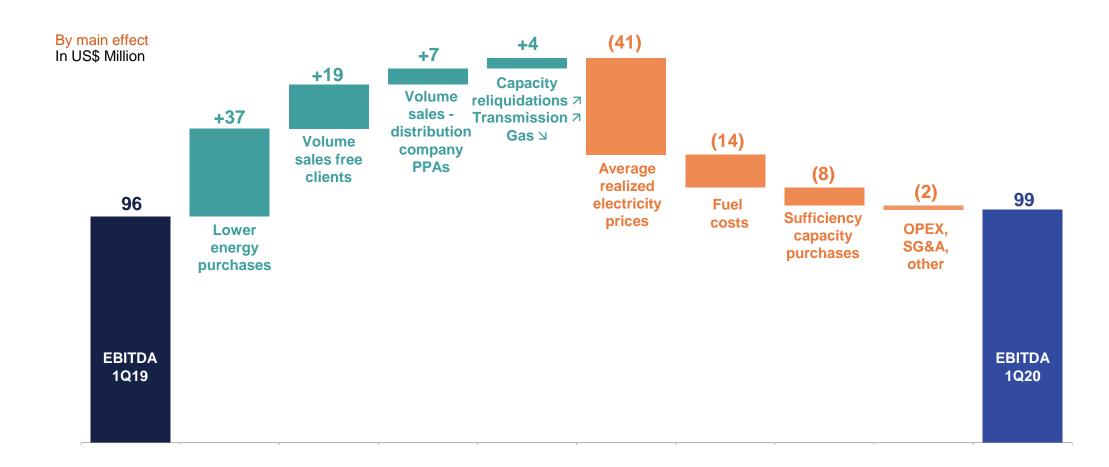


Financial update



EBITDA evolution

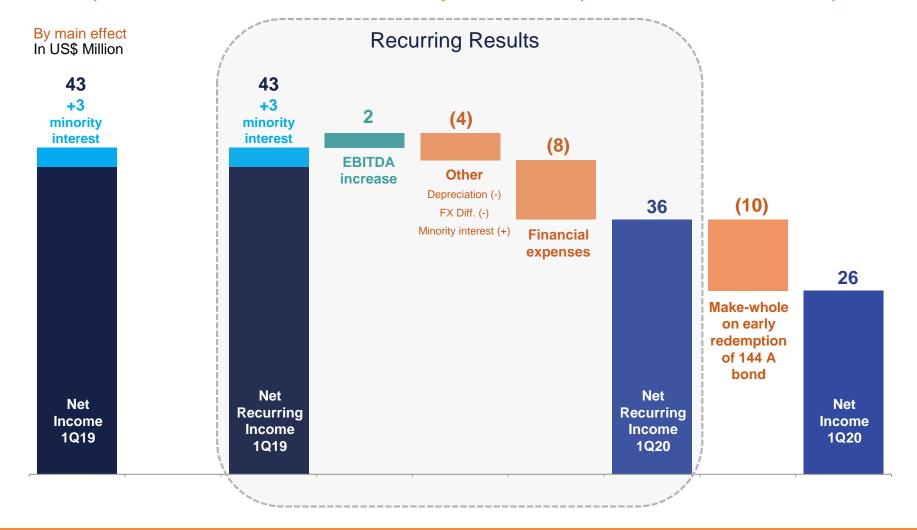
Higher volume sales and lower energy purchase costs offset price decreases and higher fuel costs





Net income evolution

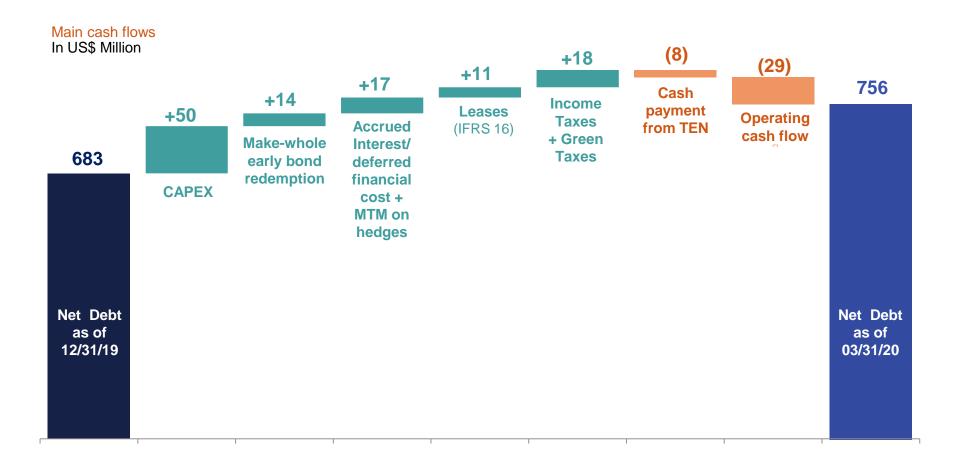
Higher financial expenses due to make-whole on early bond redemption and less interest capitalization





Net debt evolution

Net debt increased due to CAPEX, taxes and premium paid on 144-A bond prepayment





Robust financial structure

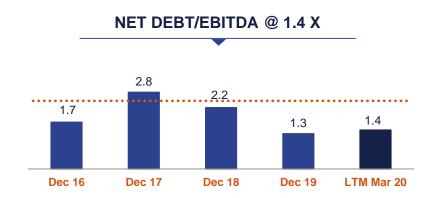
Net debt/EBITDA well below 2.5x

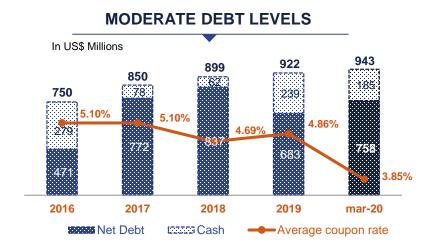
Rating confirmed @ BBB

- International:
 - Fitch (January 2020) Positive Outlook
 - S&P (January 2020) **Stable** Outlook
- National scale:
- Fitch (January 2020) AA- Positive Outlook
- Feller Rate (January 2020): AA- Stable Outlook

Debt details:

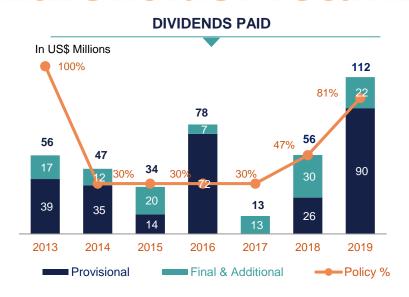
- US\$ 850 million 144-A/Reg S Notes:
 - 3.40%, US\$500 million 2030 (YTM=5.212% at 03/31/20)
 - 4.50%, US\$350 million 2025 (YTM=5.095% at 03/31/20)
- US\$58 million 20-yr. financial lease w/TEN for dedicated transmission assets
- US\$35 million financial leases per IFRS 16

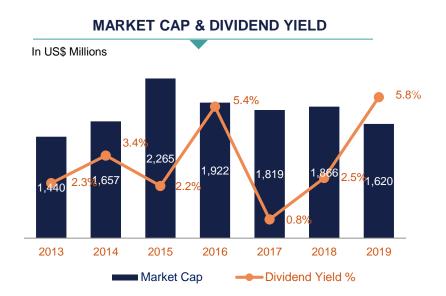






Shareholder return





SHARE PRICE EVOLUTION



Dividend yield: dividends per share actually paid in year **n** divided by year **n-1** closing price





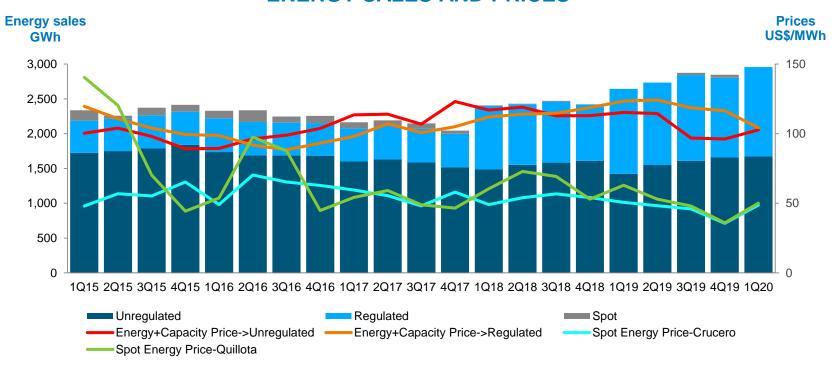
Addenda



Long-term contracts

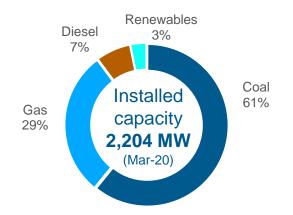
The basis for stable sales and prices

ENERGY SALES AND PRICES

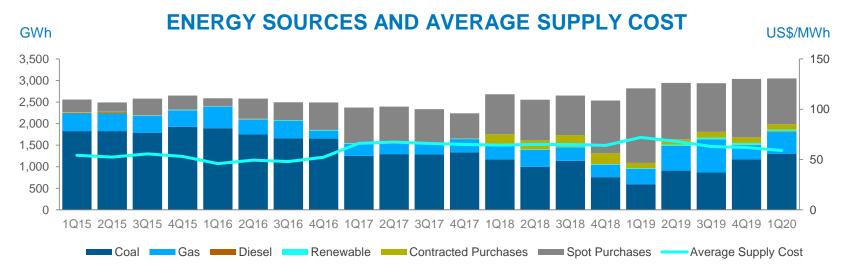




Demand supplied with own generation and energy purchases hedged by our installed capacity



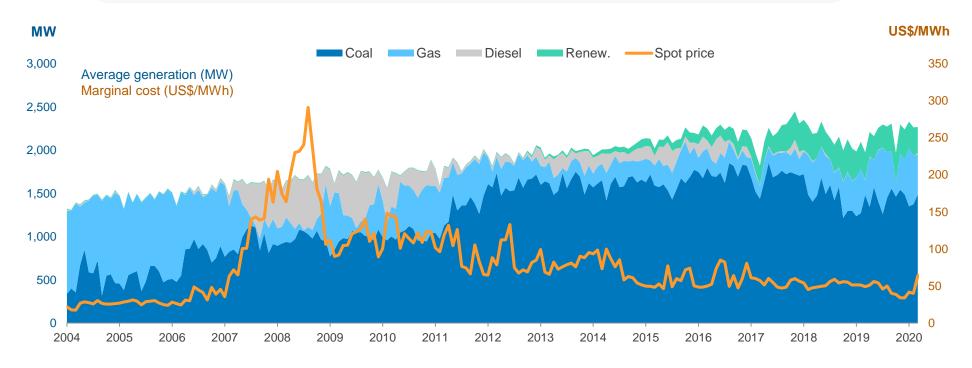
- Increased spot purchases due to (i) coal, gas and renewable efficient capacity additions in the grid since 2016 and (ii) start-up of PPA with distribution companies in central Chile
- Average supply cost depends on fuel prices, CO₂ taxes and emission-reduction costs, intermittency, plant performance and hydrologic conditions





Generation and spot price history – North SEN

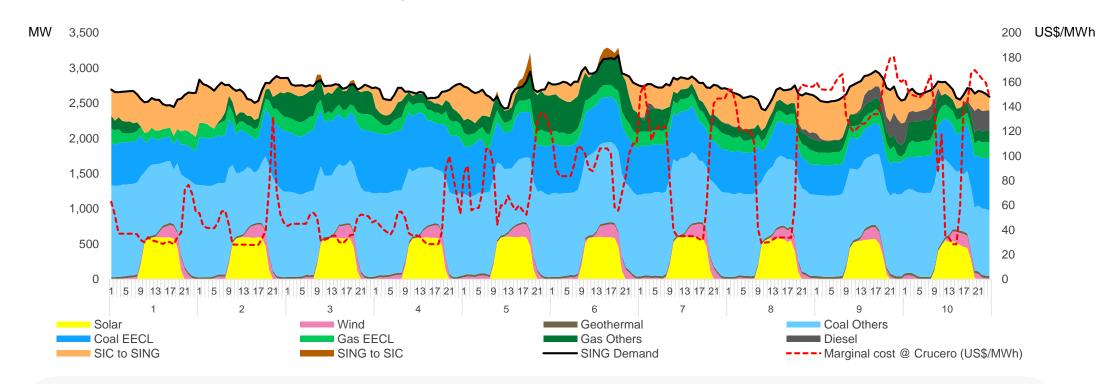
- Limited exposure to hydrologic risk until interconnection became fully operative
- Long-term contracts with unregulated clients (mining companies) accounting for 89% of demand (bilateral negotiation of prices and supply terms)
- Maximum demand: ~3,075 MW in 1Q 2020; expected 3.4% compounded average annual growth rate for the 2019-2030 period





Regulatory and grid coordination challenges

Generation North SEN – March 1 to 10, 2020



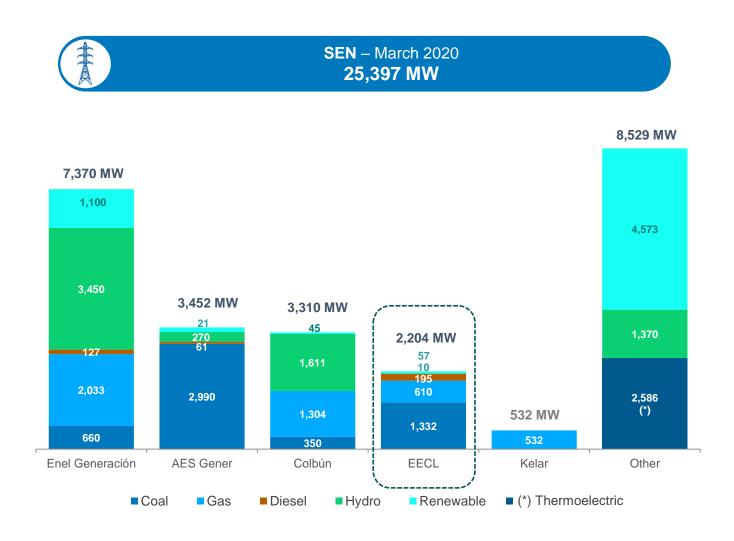
Full interconnection since end May-2019, at times inflexible LNG supply, intermittent renewable power sources

- Despite the generally lower and more stable marginal costs following the full grid interconnection and greater gas supply, higher, erratic marginal costs were observed in March 2020 due to extended unavailability periods of large plants such as U16 and Bocamina II and low reservoir levels. Marginal costs at the Crucero node averaged US\$64/MWh in March vs. an average of US\$41/MWh for January and February, 2020.
- Higher system costs to cope with intermittent output (frequent CCGT start-ups, greater spinning reserve required from thermal plants) require ancillary services regulation and development of economic 24 x 7 renewable generation solutions



Sistema Eléctrico Nacional - SEN







Other industry & company events in 2019



FULL GRID INTERCONNECTION

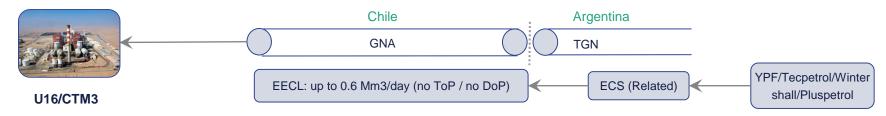
• Interchile's Cardones-Polpaico transmission Project: COD = May 29, 2019:

Together with increased gas supply, full interconnection contributed to

- reduced marginal cost volatility
- lower average marginal costs

GAS SUPPLY

 EECL contracted up to 4.6 TBtu of gas imports from Argentina for the Oct-2019 - Apr-2020 period



Gas imports will enhance dispatch of CCGTs

=> lower and more stable marginal cost throughout the day



IEM and Puerto Andino

- Mechanized port, with 6 million TPY transfer capacity; 3,000
 TPH unloading speed => lower demurrage costs
- Conventional & tubular conveyor belts => better environmental standards
- Space for mineral product exports => diversification opportunities
- US\$122 million total investment at CTA subsidiary
- 377MWe gross capacity => 348MWe net base-load capacity
- Pulverized coal-fired power plant w/ strict environmental standards
- Turnkey EPC contractor: SK Engineering & Construction (Korea)
- Commercial operation date: May 16, 2019
- US\$0.9 billion investment



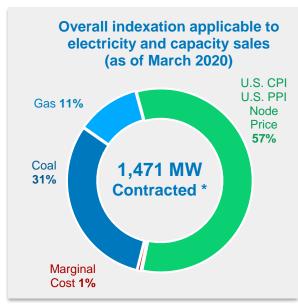


Source: Engie Energía Chile



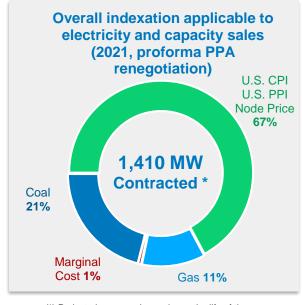
PPA portfolio indexation

Shifting away from coal



(*) Projected average annual demand over the life of the contracts outstanding as of December 31, 2019

Indexation frequency:
Regulated : Semiannual
Others : Monthly



(*) Projected average demand over the life of the contracts as of 2021

CGE (north **SEN**) contract tariff adjustment:

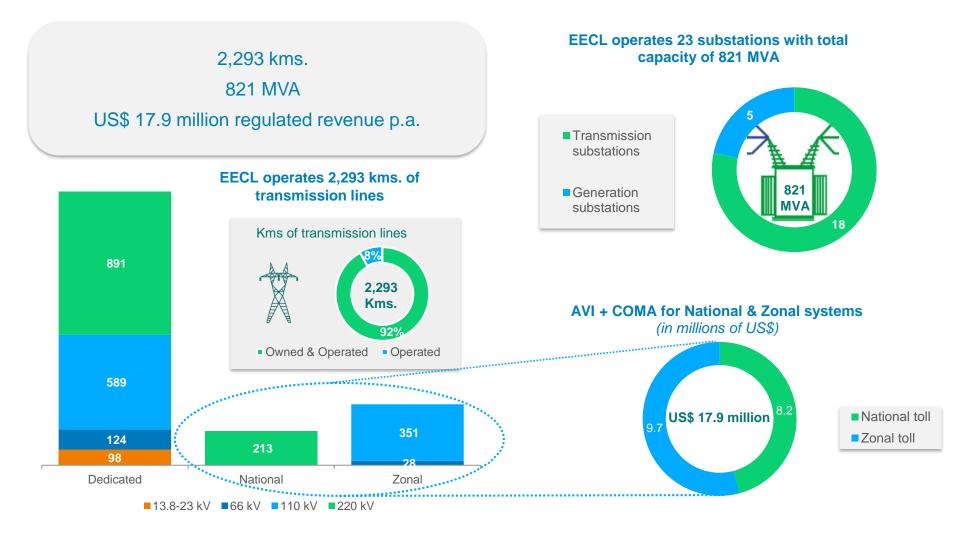
- Energy tariff: ~40% US CPI, ~60 % Henry Hub gas price:
 - Based on average HH reported in months n-3 to n-6
 - Immediate adjustment triggered in case of any variation of 10% or more
- Capacity tariff per node price published by the National Energy Commission ("CNE")
- Actual collections under this contract are subject to price stabilization mechanism

PPA with distribution Co's (center-south SEN) tariff adjustment:

- Energy tariff: ~66.5% US CPI, ~22% coal, 11.5% HH gas:
 - Based on average HH reported in months n-3 to n-8
 - Immediate adjustment triggered in case of any variation of 10% or more
- Capacity tariff per node price published by the National Energy Commission ("CNE")
- Actual collections under this contract are subject to price stabilization mechanism

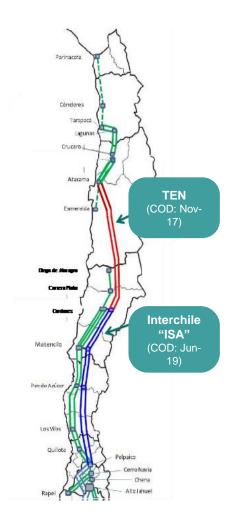


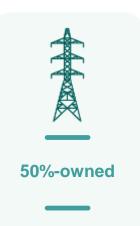
EECL, a relevant player in transmission





Transmisora Eléctrica del Norte (« TEN »)





- Double circuit, 500 kV, alternate current (HVAC), 1,500 MW, 600-km long transmission line
- National transmission system interconnecting SIC and SING grids since Nov. 24, 2017
- Regulated revenues on "national assets" (AVI) + contractual toll with EECL on "dedicated assets"
- AVI + Toll ≈ US\$ 78 million, a good proxy of TEN's annual EBITDA

TEN annual revenue:

(in USD millions at Dec.31, 2019 FX rates)

AVI (VI annuity): **71.4 + COMA** (O&M cost): 7.4

= VATT 78.8

+ Toll (paid by EECL): ~7.0

AVI = annuity of VI (Investment value) providing 10% pre-tax return on assets (at least 7% post-tax return beginning 2020)



Project financed

Project Financing as of Mar-31-20

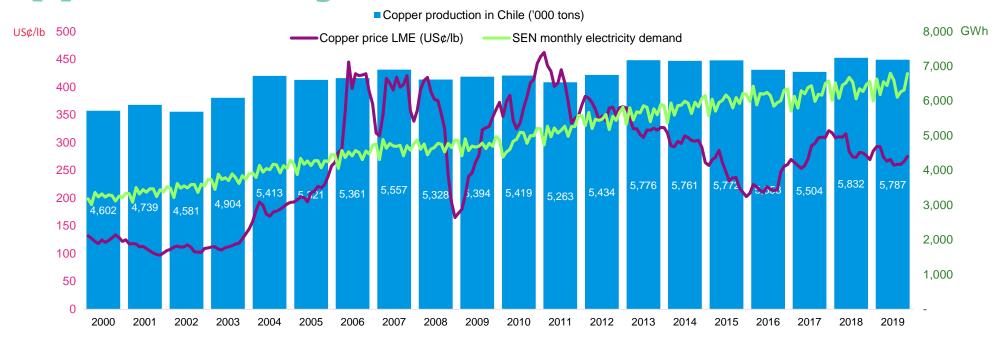


- Senior 18-yr USD Loan
- 26-yr USD Fixed-rate note
- Senior 18-yr Local UF Loan
- Equity-Red Eléctrica
- Equity-Engie Energía Chile

Total senior debt ≈ USD 0.6 bn



Copper industry



Chile's world-class copper industry is facing challenges:

- Scarce water resources => increasing sea water pumping and desalination needs => higher power costs;
- New port infrastructure required;
- Need to keep cash cost under control;
- Need to reduce carbon footprint and social impact.



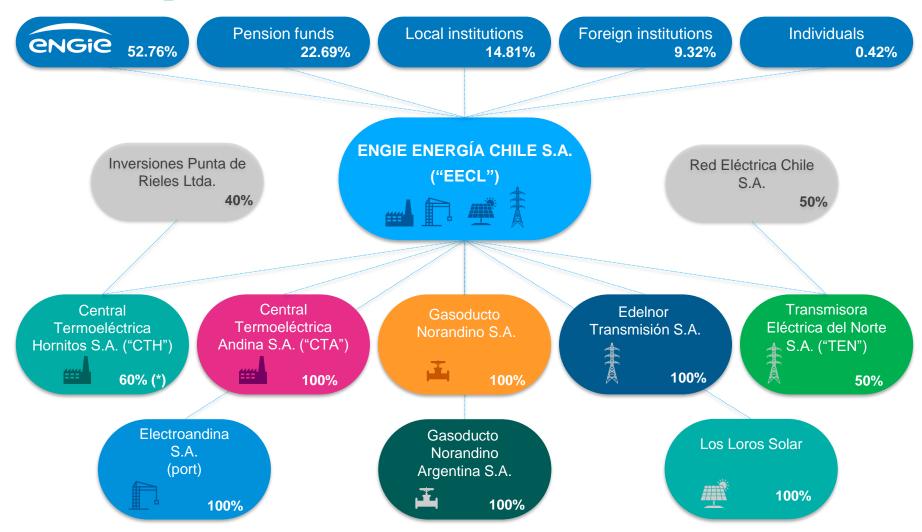
Engie is prepared to help our clients:

- Power production & transmission; financial strength; group expertise in the water business;
- Available port infrastructure;
- Ready to provide energy efficiency services;
- Asset rotation program / decarbonization.

Source: COCHILCO



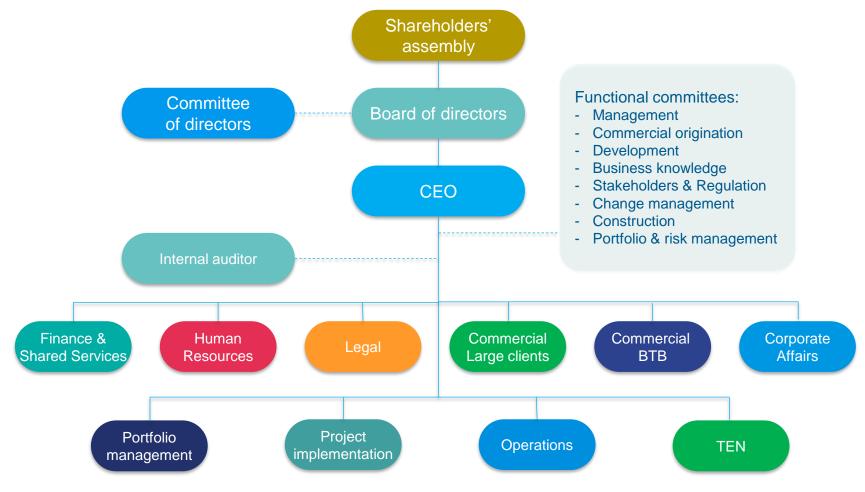
Ownership structure



(*) Beginning March 31, 2020, EECL will have control over Inversiones Hornitos and will thus consolidate 100% of the Company in its financial statements



EECL organizational structure



- The Board of directors includes three independent members out of a total of 7 directors
- The Committee of directors is formed by the three independent members and oversees all transactions among related parties



For more information about ENGIE Energía Chile







Disclaimer

Forward-Looking statements

This presentation may contain certain forward-looking statements and information relating to ENGIE Energia Chile S.A. ("EECL" or the "Company") that reflect the current views and/or expectations of the Company was a management with respect to its business plan. Forward-looking statements include, without limitation, any statement that may predict, forecast, indicate or imply future results, performance or achievements, and may contain words like "believe", "anticipate", "expect", "envisage", "will likely result", or any other words or phrases of similar meaning. Such statements are subject to a number of significant risks, uncertainties and assumptions. We caution that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in this presentation. In any event, neither the Company nor any of its affiliates, directors, officers, agents or employees shall be liable before any third party (including investors) for any investment or business decision made or action taken in reliance on the information and statements contained in this presentation or for any consequential, special or similar damages. The Company does not intend to provide eventual holders of shares with any revised forward-looking statements of analysis of the differences between any forward-looking statements and actual results. There can be no assurance that the estimates or the underlying assumptions will be realized and that actual results of operations or future events will not be materially different from such estimates.

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