
ENGIE ENERGÍA CHILE S.A.

Presentation to investors

1st Half 2016 Results



AGENDA

Highlights

Industry and Company

Projects

Financial Results



01

Highlights



FINANCIAL PERFORMANCE

1H 2016

- **EBITDA** reached **US\$142 million**, a 12% decrease compared to 1H15, due to the reduction in certain indices that adjust our PPA prices, the decrease in gas sales, and higher emission-reduction costs, partly offset by positive foreign exchange-related effects and cost saving initiatives. The **EBITDA margin increased to 30.2%** in 1H16.
- **Net income** amounted to **US\$234 million**, mainly due to non-recurring income primarily explained by the sale of 50% of the TEN project
- Gross debt has remained unchanged despite heavy expansion CAPEX. Strong cash balances resulting from healthy operating cash flow and proceeds from the TEN sale, resulted in a 10% decrease in net debt to US\$461 million:

Financial Highlights	1H15	1H16	Variation
Operating Revenues (US\$ million)	569.6	471.1	- 17%
EBITDA (US\$ million)	160.7	142.0	- 12%
EBITDA margin (%)	28.2%	30.2%	+ 1.9 pp
Net income (US\$ million)	45.0	233.6	+ 419%
Net debt (US\$ million at end of June)	613.2 ⁽¹⁾	461.2 ⁽²⁾	- 25%

⁽¹⁾ As of the end of December 31, 2015; ⁽²⁾ as of June 30, 2016

HIGHLIGHTS

- In July 2016, both **S&P and Fitch confirmed EECL's BBB ratings**, with Stable Outlook. In addition, Fitch confirmed EECL's A+(cl) long-term debt rating under the national Chilean scale and began rating EECL's stock in the *"1a Clase Nivel 2"* category.
- On July 11, 2016, the government published the **new Transmission Law**, ruling the functioning, of the country's electric power transmission systems. This new law aims at fostering more investments in the country's power transmission systems (so as to avoid bottlenecks and ensure greater security of supply) and creates a new coordination body for an integrated, nationwide power grid.
- EECL signed two power supply agreements with Minera El Abra for an aggregate 110MW over 11 years starting January 2018. This will allow EECL to continue supplying power to one of Chile's relevant copper mining projects, 51%-owned by Freeport-McMoran and 49% by Codelco.
- On June 15, 2016, E.CL S.A. changed its name to **"ENGIE Energía Chile S.A."** ("EECL"), as approved at the Extraordinary Shareholders' Meeting held on April 26, 2016.
- On May 26, **EECL paid US\$70.4 million in dividends**, including a US\$6.75 million definitive dividend and a US\$63.6 million provisional dividend (~30% of 1Q16's net income). This is in line with EECL's dividend policy to make three distributions per year, with amounts defined in function of business prospects and development plans.

02

Industry and Company



CHILEAN ELECTRICITY INDUSTRY

1H 2016



	Market	Growth (2016-2025) ¹	Clients	Generation GWh (1H16)	Main players (% installed capacity 1H16)
SING	25% capacity 26% demand	4.7% ↑	Regulated 11% Unregulated 89%	Renew. 5% Diesel 8% Gas 9% Coal 77% 9,775 GWh	Other 7% Endesa 21% AES Gener 25% EECL 47% 4,495 MW
SIC	74% capacity 73% demand	4.1%	Unregulated 30% Regulated 70%	Renew. 8% Diesel 7% Gas 20% Coal 27% Hydro 36% 27,095 GWh	Other 33% Endesa 32% AES Gener 16% Colbún 19% 16,845 MW

(1) Compounded annual sales growth based on projection by Comisión Nacional de Energía (CNE) as per the Informe Técnico Definitivo Precio Nudo SING/SIC – Abril 2016.

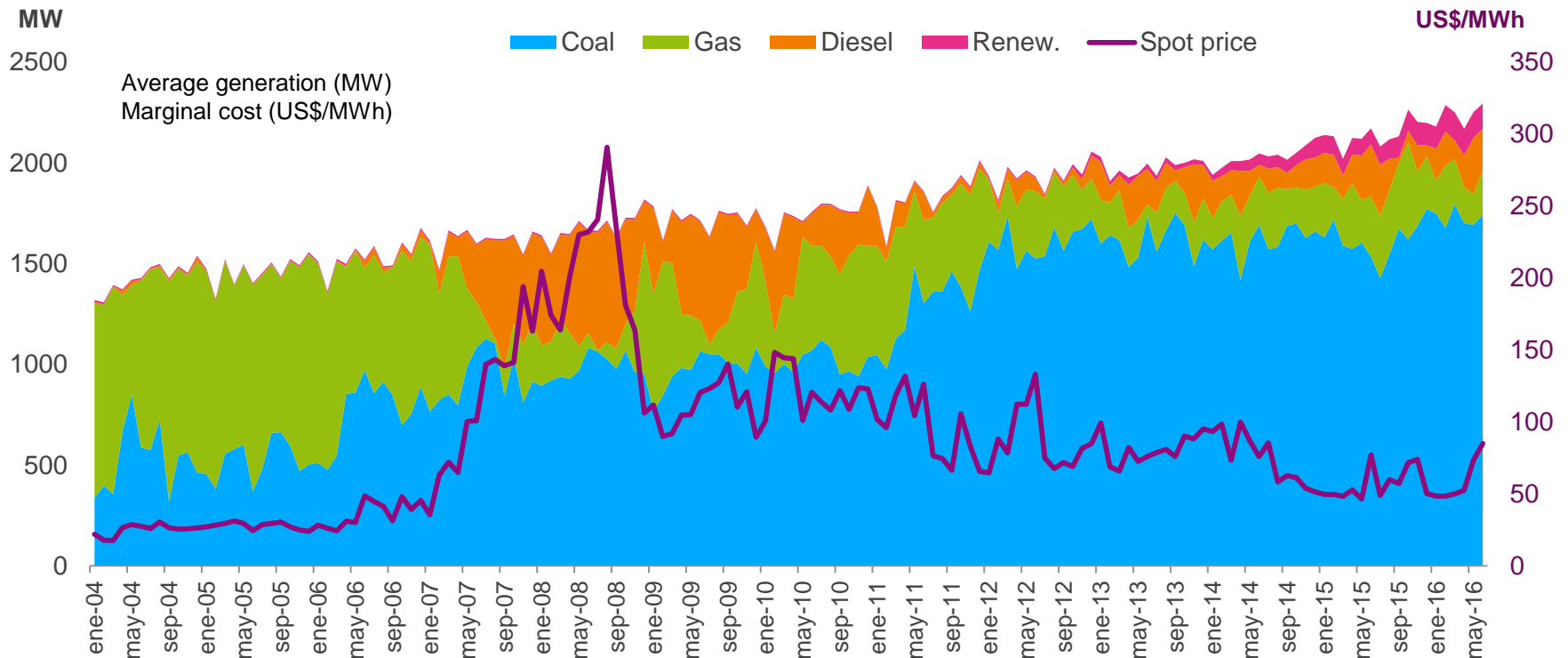
Notes:

- Sources: CNE, CDEC SING and CDEC SIC
- Excludes AES Gener's 643MW Termoandes plant located in Argentina, since it is no longer dispatching electricity to the SING.
- In the SIC, Endesa includes Panguel and Pehuenche.
- AES Gener includes EE Guacolda as well as EE Ventanas, and E. Santiago.

THE SING

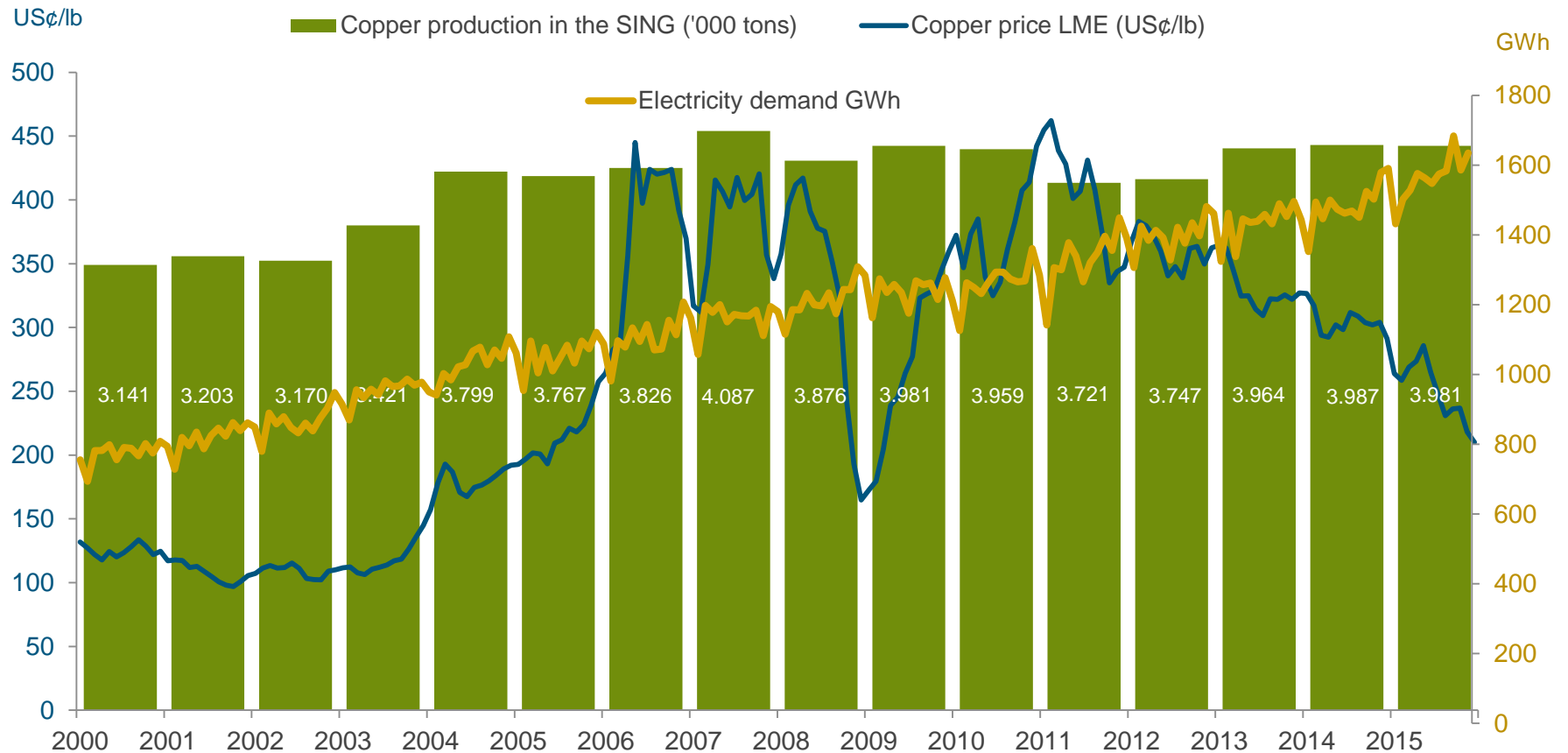
A predominantly thermal system, with growing presence of renewables

- No exposure to hydrologic risk
- Long-term contracts with unregulated clients (mining companies) accounting for 89% of demand (bilateral negotiation of prices and supply terms)
- Maximum demand: ~ 2,555 MW in February 2016; expected 4.7% compounded average annual growth rate for the 2016-2025 period



CHILE, A WORLD-CLASS COPPER PRODUCER

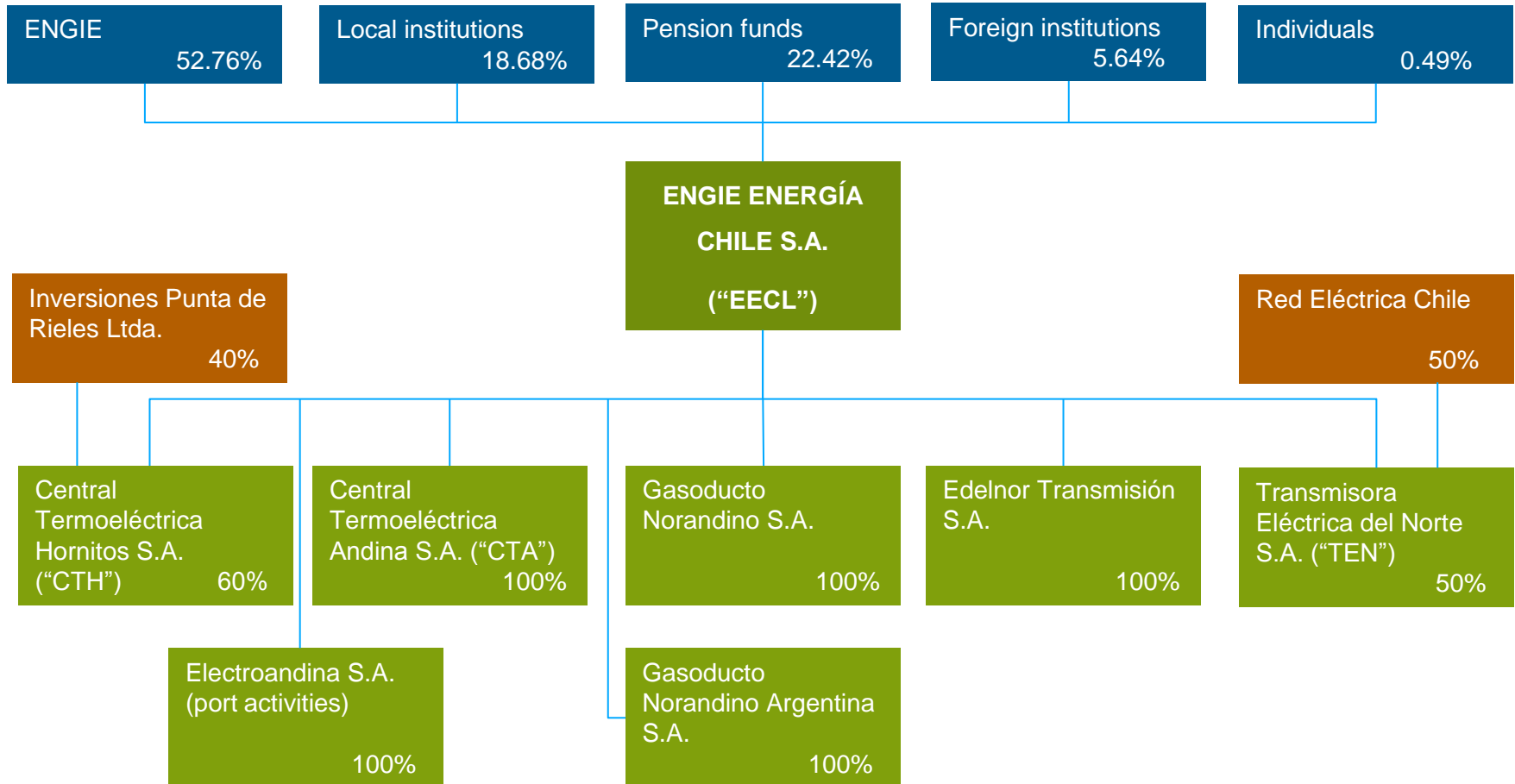
Power demand growth due to declining ore grades and water pumping needs



(1) Copper Produced by SING producers calculated as Chile's total copper production less El Teniente, Andina, Salvador, Los Pelambres, Anglo American Sur, Candelaria and Caserones. Source: COCHILCO

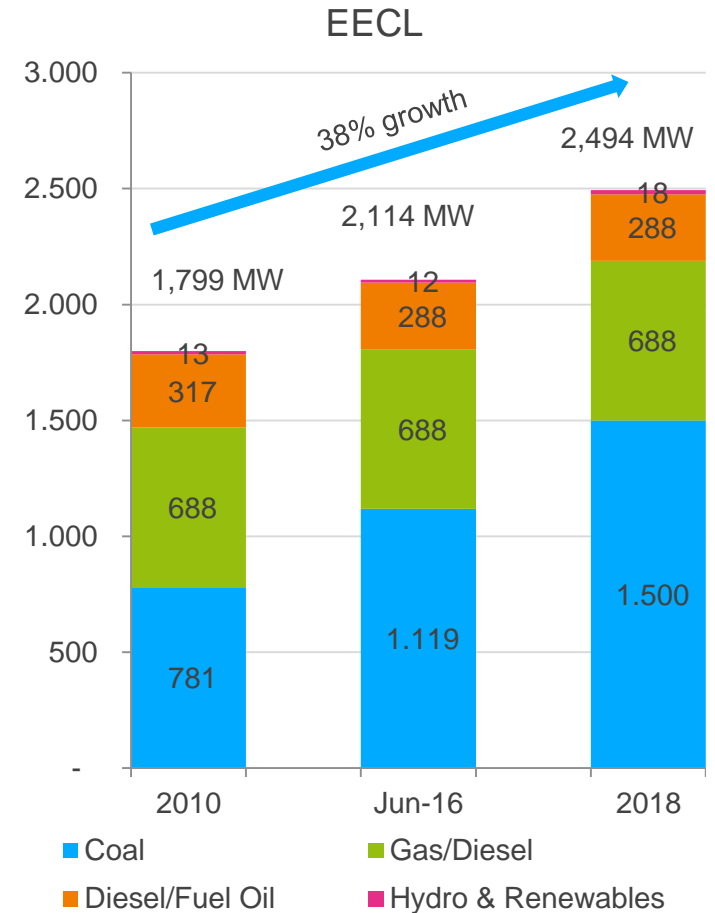
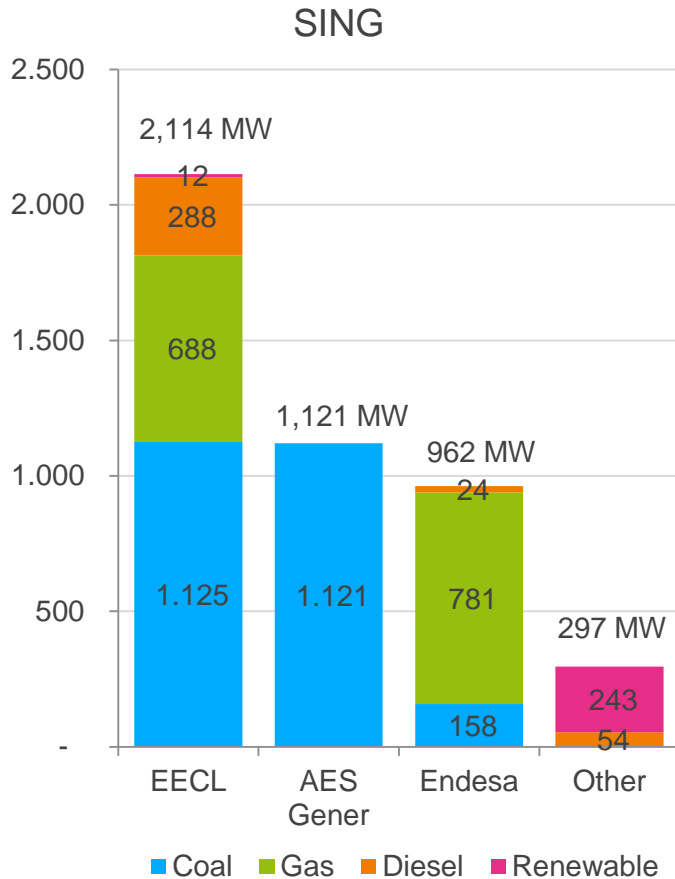
OWNERSHIP STRUCTURE AS OF JUNE 30, 2016

A world-class controller and a diversified ownership base



GROSS INSTALLED CAPACITY

SING and EECL as of June 30, 2016



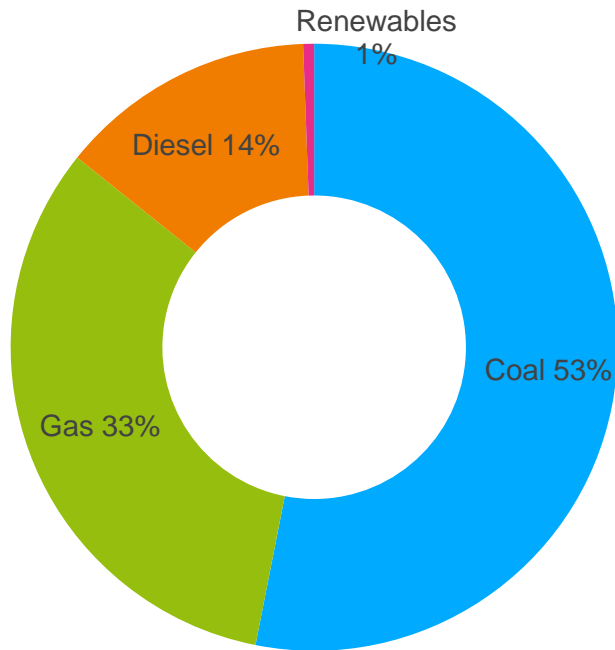
Sources: CNE & CDEC-SING

AES Gener excludes Termoandes (located in Argentina and not available for the SING)

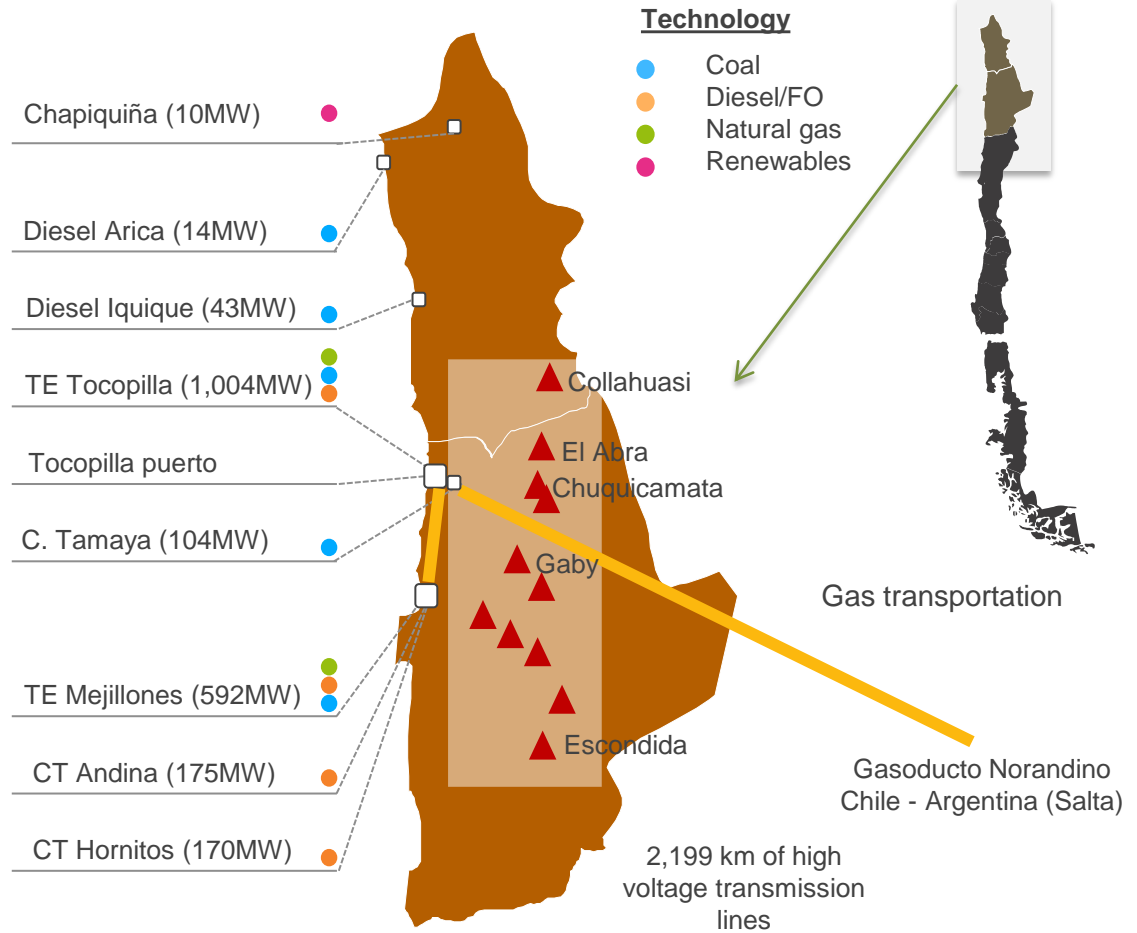
INSTALLED CAPACITY AND OPERATING ASSETS

Efficient thermal power plants, port, transmission lines and gas pipelines

Installed Capacity (June 2016)



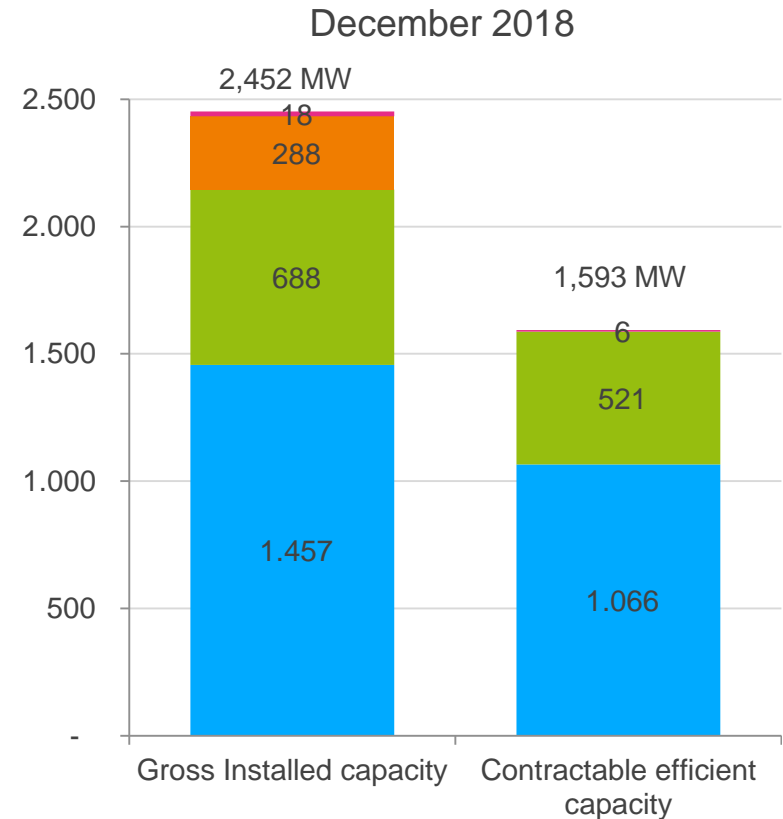
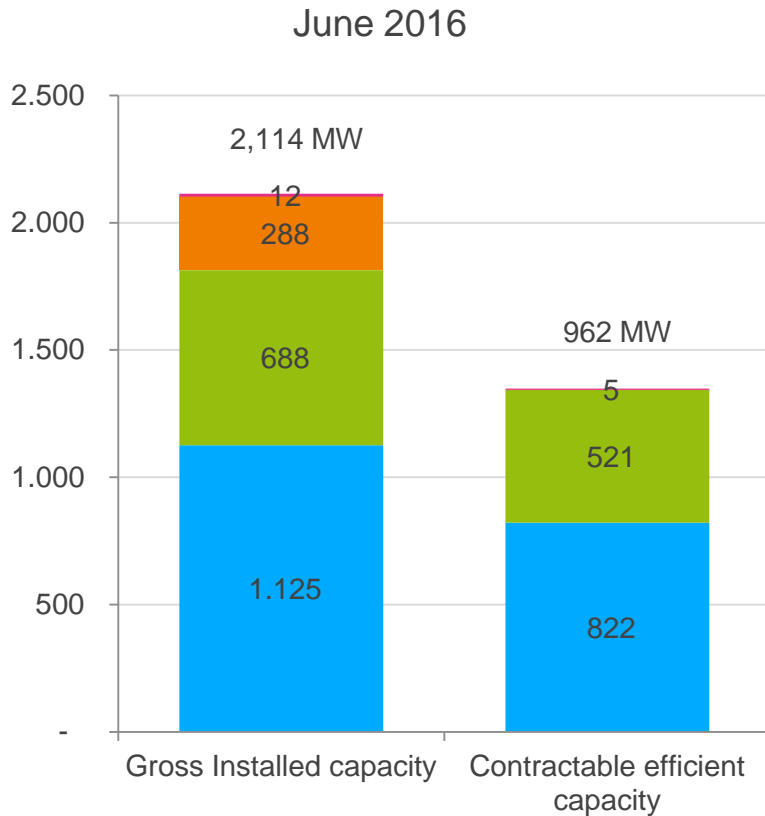
■ Coal ■ Gas ■ Diesel ■ Renewables



Sources: CNE & CDEC-SING

CONTRACTABLE EFFICIENT CAPACITY

IEM to contribute additional capacity in 2018



■ Coal ■ Gas/Diesel ■ Diesel/Fuel Oil ■ Renewables

■ Coal ■ Gas ■ Diesel/Fuel Oil ■ Renewables

Source: Engie Energía Chile

“Contractable” efficient capacity is measured as net installed capacity of coal, gas and renewable plants *minus* spinning reserve, estimated maintenance, degradation & outage rates, and transmission losses



SIC DISTRIBUTION COMPANIES AUCTION

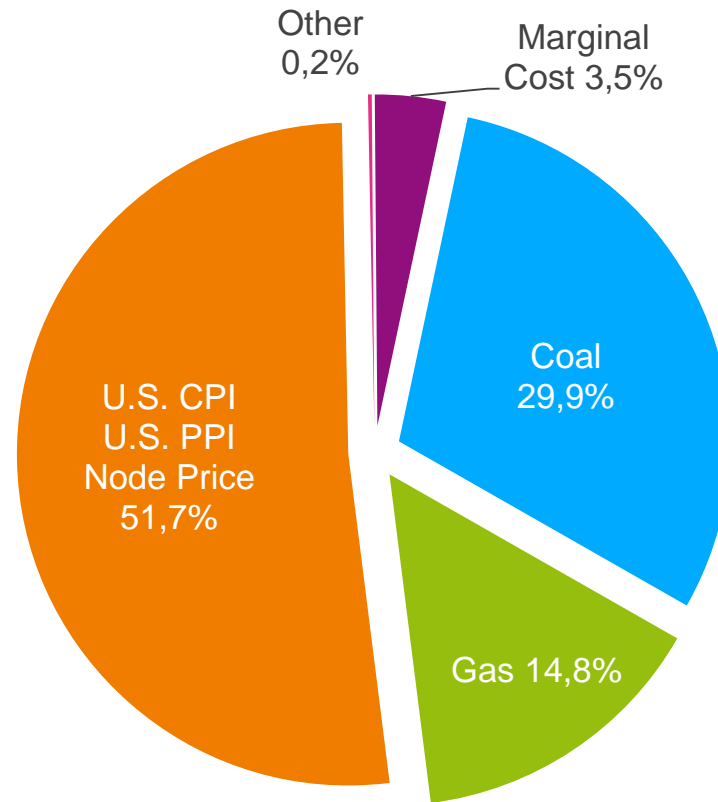
A larger, more balanced commercial portfolio was secured

- In December 2014, EECL secured 15-year sale contracts to supply electricity to distribution companies in the SIC:
 - Up to 2,016 GWh in 2018, equivalent to 230 MW-average
 - Up to 5,040 GWh per year between 2019-2032, equivalent to 575 MW-average
 - Monomic price: US\$ 114.8/MWh (for the May – November 2016 period)
- This will represent a significant increase in contracted sales, a more diversified client portfolio, and access to the SIC, Chile's main market and three times larger than the SING.
- To meet these commitments, EECL took the following main initiatives to expand its generation capacity:
 - Construction of a new US\$1.1 billion coal-fired plant (IEM1) and associated port;
 - New 15-year LNG supply contracts for use at its existing combined-cycle units (2 LNG cargoes in 2018, 3 LNG cargoes per year as from 2019 onwards)

PPA PORTFOLIO INDEXATION

Matched with cost structure

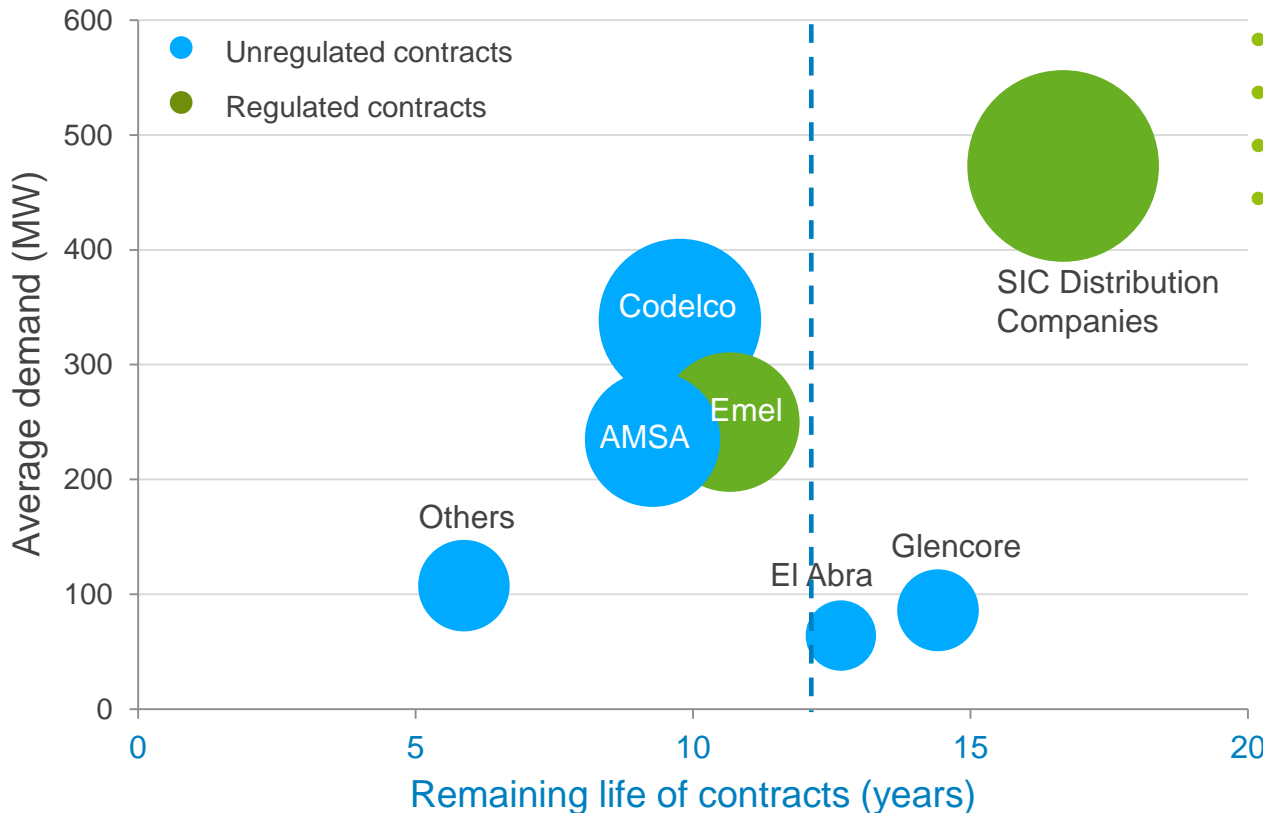
Overall indexation applicable to electricity and capacity sales
(as of June 2016)



LONG-TERM CONTRACTS WITH CREDITWORTHY CLIENTS

With average remaining life of 12.0 years

Average demand¹ [MW] and remaining life [years] of current contracts



Clients' international credit ratings:

- Codelco: A+
- Freeport-MM (El Abra): BB
- Antofagasta PLC (AMSA + Zaldívar): NR
- Glencore (Lomas Bayas, Alto Norte): BBB-
- EMEL: AA-(cl)

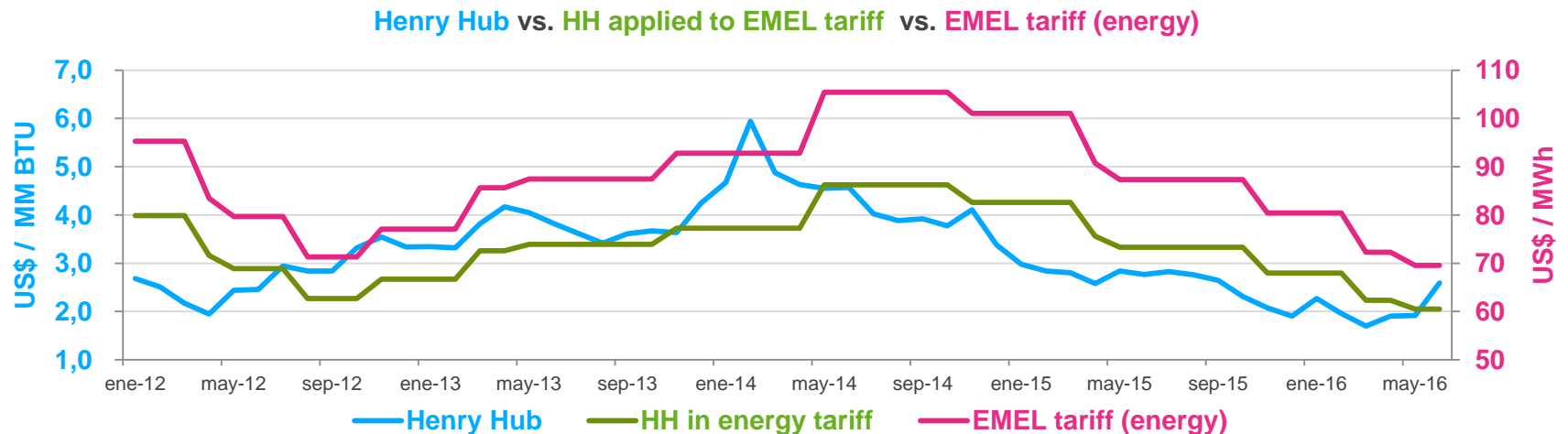
Source: EECL

¹ Average demand based on actual 2-year records, except for new contracts for which an average 85% load factor has been assumed and distribution companies in the SIC for which average contracted demand has been used.

PPA PORTFOLIO INDEXATION

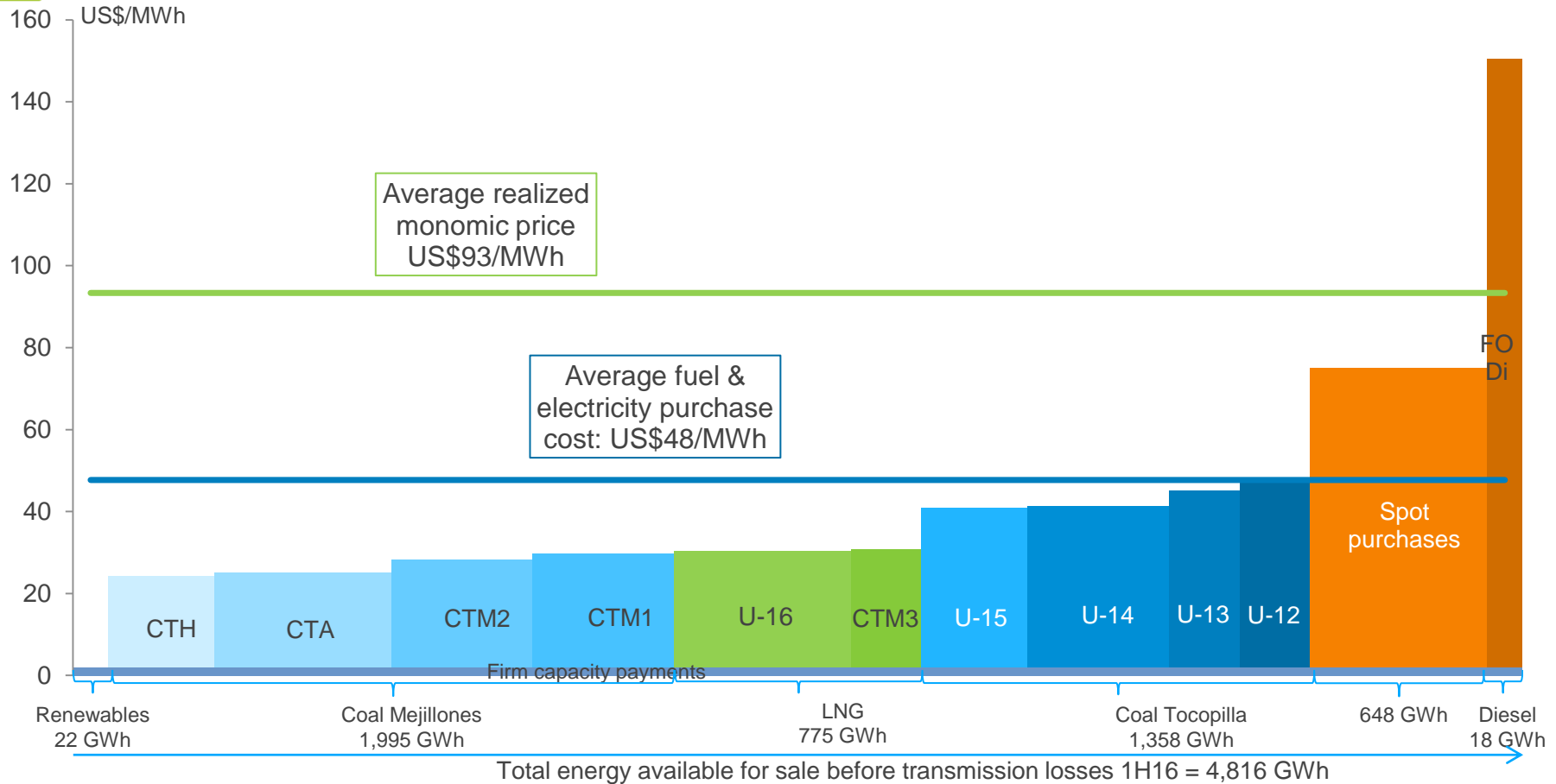
Distribution company tariff indexed to H.H. and U.S. CPI

- EMEL PPA tariffs fixed for 6-month periods every May and November
 - The tariff is set in US dollars and converted to CLP at the average observed CLP/USD rate of March and September of each year.
- Capacity tariff per node price published by the National Energy Commission (“CNE”)
- Energy tariff: ~40% US CPI, ~60 % Henry Hub gas price (“HH”):
 - Based on average HH reported in months n-3 to n-6
 - Immediate tariff adjustment triggered in case of any variation of 10% of more



ENERGY SUPPLY CURVE – 1H16

Supply curve based on generation costs and purchases from the spot



- Generation and operating costs of each unit based on actual data declared to CDEC-SING
- Average realized monomic price, spot purchase costs and average cost per MWh based on EECL's accounting records and physical sales per CDEC data.
- Average fuel & electricity purchase cost per MWh sold includes the LNG regasification cost
- System over-costs paid to other generators represented an average cost of US\$1.7 per each MWh withdrawn by ECL to supply demand under its PPAs.

GENERATION OVERCOSTS IN THE SING

Strong reduction in the last year

- Starting March 2016, the Complementary Services (“Servicios Complementarios”) became effective, superseding RM39, one of the mechanisms ruling the so-called “overcosts” (“sobrecostos”) stemming from the SING’s operational characteristics:
 - Units that cannot operate under a technical minimum level;
 - A higher spinning reserve required to prevent black-outs;
 - Units operating in test mode.
- Overcosts generated by units operating at their technical minimum level continue to be ruled by Supreme Decree 130/2012 (“DS130”). These units do not set the spot price, but their operating cost is paid pro-rata by generation companies;
- Overcosts in the SING decreased 74% (-US\$65 million) in 1H16 vs. 1H15 due mainly to lower fuel prices and Gas Atacama’s revised operating parameters;
- EECL’s stake in the SING’s overcosts decreased by US\$34 million.

OVERCOSTS IN THE SING IN US\$ MILLION						
	2015		2016		2016 vs. 2015	
	Total	EECL Prorata	Total	EECL Prorata	Total	EECL Prorata
1Q	35.8	16.0	9.4	4.8	(26.4)	(11.2)
2Q	52.3	27.6	13.6	4.5	(38.7)	(23.1)
3Q	44.5	24.0				
4Q	27.6	14.4				
FY	160.2	82.0	23.0	9.3	(65.1)	(34.3)

~54% of prorata cost passed through to prices

Source: CDEC-SING
CLP figures converted to USD at the average monthly observed FX rate.

03

Projects



INFRAESTRUCTURA ENERGÉTICA MEJILLONES (“IEM”)

A major project with strict environmental standards

- Pulverized coal-fired power plant in Mejillones
- 375MW gross capacity; 320MW net capacity
- 90% plant factor
- Mechanized port suitable for cape-size carriers
- Developed to supply SIC distribution companies
- ~US\$1.1 billion investment including port and associated infrastructure
- Turnkey EPC contracts with:
 - IEM plant: SK Engineering and Construction (Korea)
 - Port: BELFI (Chile)
- Construction began in March 2015. Scheduled completion dates:
 - IEM: July 2018
 - Port: August 2017



INFRAESTRUCTURA ENERGÉTICA MEJILLONES (“IEM”)

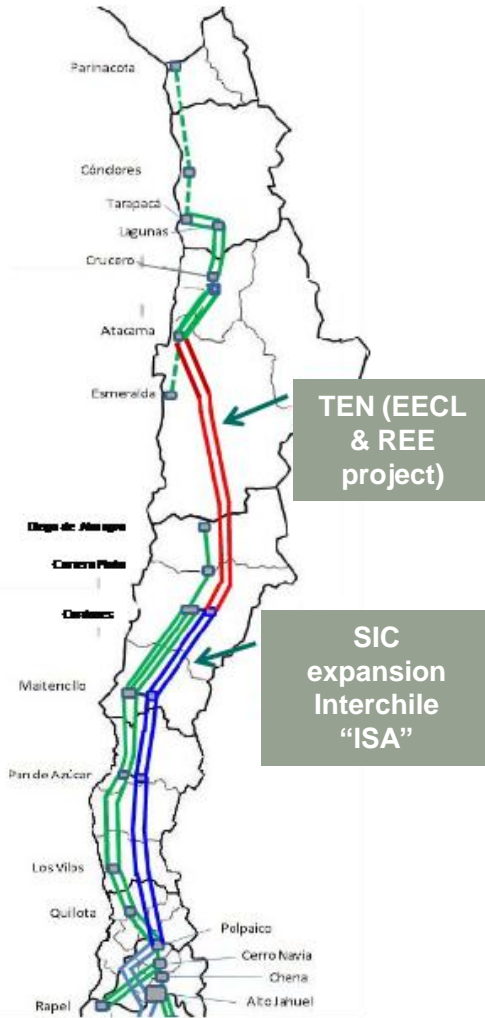
Is progressing according to budget and schedule

- Status as of June 30, 2016
 - Procurement:
 - Steel structure for flue gas desulfurizer on site
 - Steel structure for central control building on site
 - Construction:
 - Steam turbine generator building pedestals built
 - Main structural elements of boiler completed
 - Steel structure installation for central control building and steam turbine building started
 - Permits:
 - Environmental Impact Study (EIS) approved, with a new minor modification submitted through an Environmental Impact Declaration (EID)
 - Land owned by EECL; approved marine & port concessions owned by 100%-owned CTA subsidiary
 - Key contractual protections:
 - Advance payment, performance and retention money bonds, securing EPC contractor obligations including delay and performance liquidated damages
 - PPAs with SIC distribution companies consider up to 24-month delay in PPA start-up under certain force-majeure circumstances
 - Construction insurance package



TRANSMISORA ELÉCTRICA DEL NORTE (“TEN”)

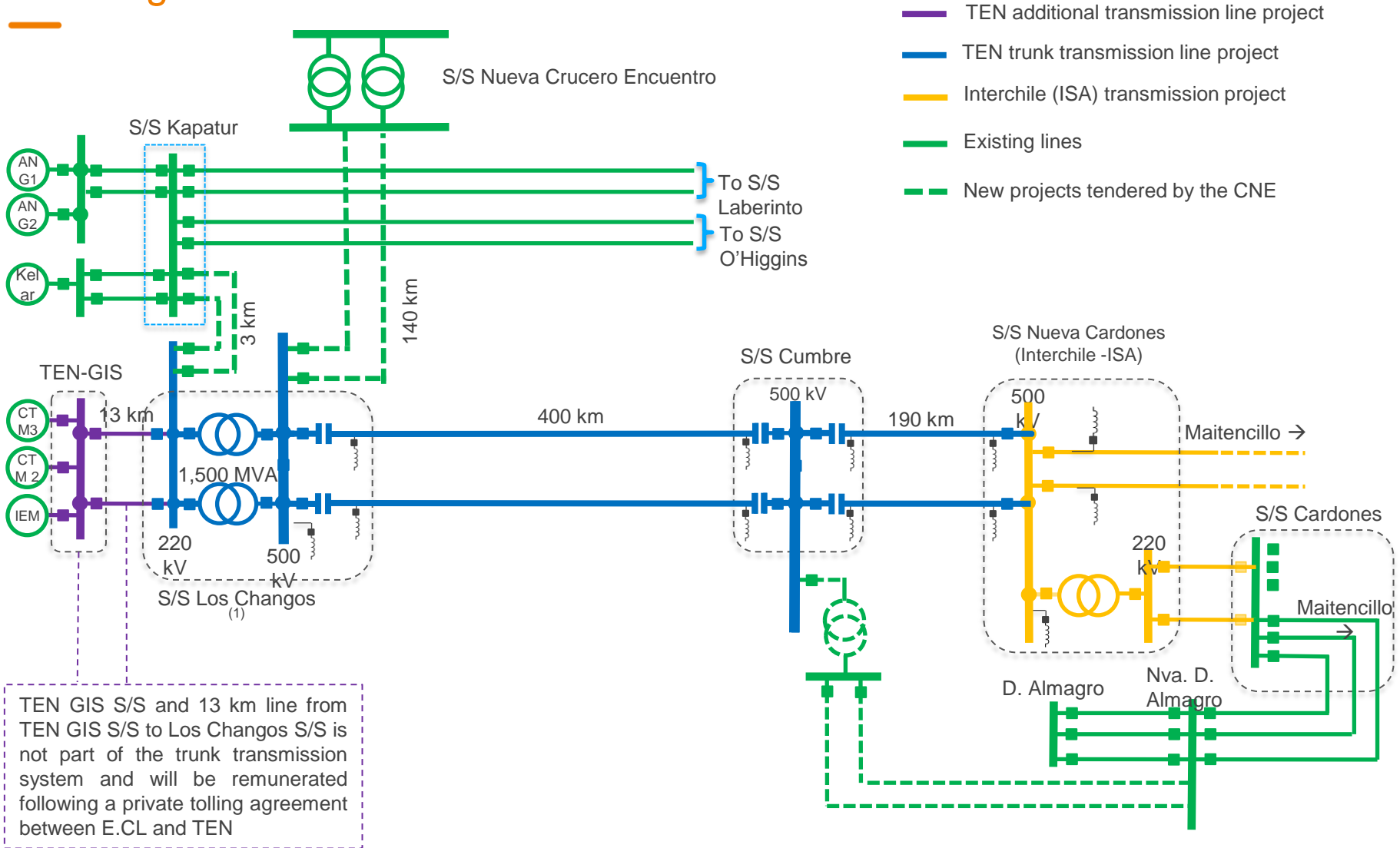
The long awaited SIC-SING interconnection



- TEN, a 50/50 joint venture between EECL and Red Eléctrica (Spain)
- Double circuit, 500 kV, alternate current (HVAC), 1,500 MW, 600-km long transmission line
- A key part of the “trunk” transmission system interconnecting the SIC and SING grids
- ~US\$ 800 million CAPEX (including engineering costs, easement payments, contingencies etc.) as of June 2016
- Two EPC contracts with GE/Alstom Grid for substations and Sigdo Koppers for the transmission lines
- Regulated revenues for the trunk transmission system already defined by the authorities for the first regulatory period
- Financing:
 - 50% sale to Red Eléctrica completed in January 2016
 - Project financing in progress
- Scheduled completion date: August 2017
- Legal deadline to start operations (per Decree #158): December 31, 2017

TRANSMISORA ELÉCTRICA DEL NORTE (“TEN”)

The long awaited SIC-SING interconnection



TRANSMISORA ELÉCTRICA DEL NORTE (“TEN”)

The long awaited SIC-SING interconnection

- Status as of June 30, 2016

- Relevant events:

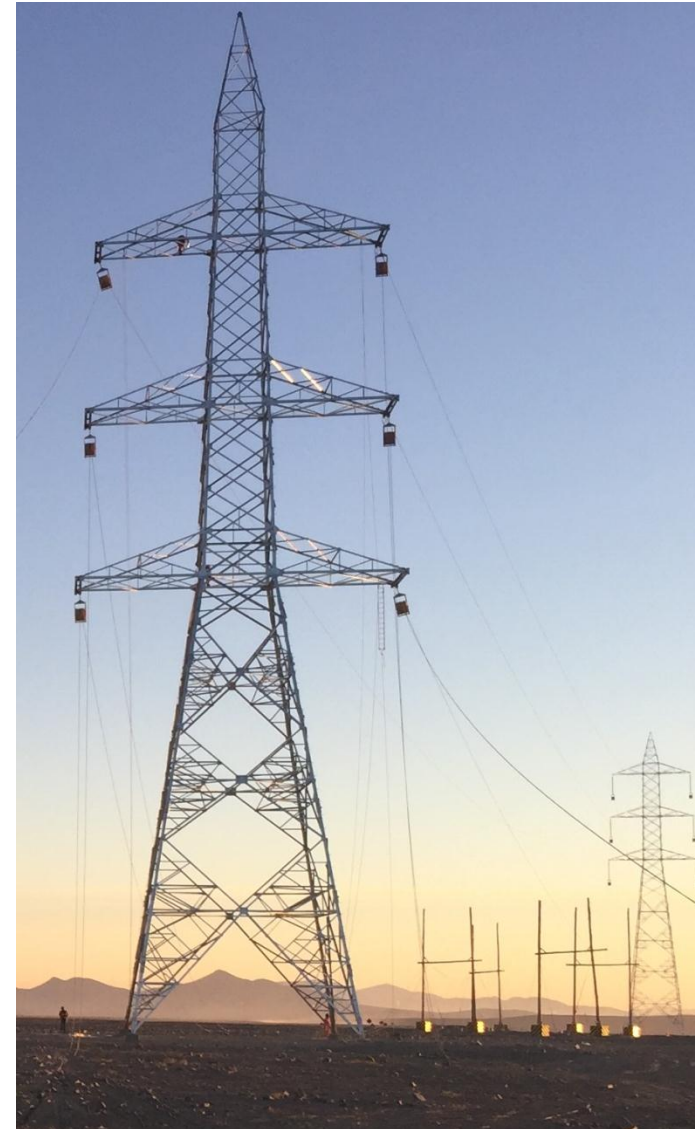
- Red Eléctrica acquired 50% of TEN's share capital for US\$217.6 million plus 50% of TEN's debt with EECL
- TEN's trunk revenues were defined as described in next slide
- The Interchile (ISA) N.Cardones-Polpaico transmission line project (TEN's south-end connection to the SIC) began construction following approval of its EIA
- The entry into operations of the 3-km long Changos-Kapatur line is a condition precedent for TEN to begin receiving trunk transmission revenue. This project was awarded to Transelec

- Construction: Critical path on schedule and within the approved budget:

- Substations: Excavation and foundation concrete pouring; testing of main equipment; first reactors and transformers arriving on site
- Lines: Tower civil works, testing, material delivery and erection in progress. Conductor cable stringing works started in June as planned

- Rights of way and concessions:

- 100% of the rights of way agreed
- More than 90% of electric concessions obtained



TRANSMISORA ELÉCTRICA DEL NORTE (“TEN”)

Tariff setting

VI	Indexation		AVI	COMA	VATT	AVI	COMA	VATT
In MUSD @ Oct 2013 FX Rates	In CLP to Chile CPI	In USD to US CPI	(In MUSD @ Oct 2013 FX Rates)			(In MUSD @ June 2016 FX Rates)		
738.3	41%	59%	75.1	10.2	85.3	71.9	8.7	80.6

$$A.V.I_{n,k} = A.V.I_{n,0} \cdot \left(\alpha_j \cdot \frac{IPC_k}{IPC_0} \cdot \frac{DOL_0}{DOL_k} + \beta_j \cdot \frac{CPI_k}{CPI_0} \right)$$

$$COMA_{n,k} = COMA_{n,0} \cdot \frac{IPC_k}{IPC_0} \cdot \frac{DOL_0}{DOL_k}$$

α_j	41%	β_j	59%
IPC_0	100.90	IPC_k	113.25
CPI_0	233.55	CPI_k	241.04
CLP/USD_0	500.81	CLP/USD_k	661.37

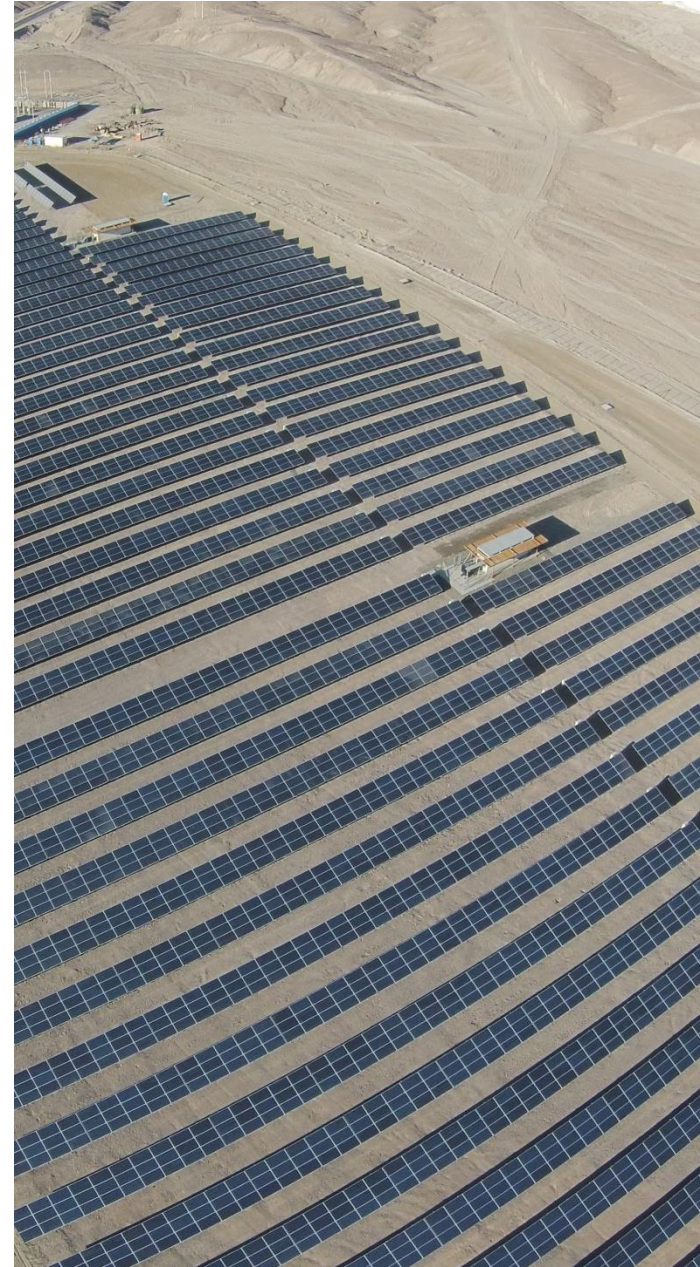
TEN's annual revenues (values at June 30, 2016 exchange rates):

AVI	US\$ 71.9 million
+ COMA	US\$ 8.7 million
= VATT	US\$ 80.6 million
+ Additional tolling fees payable by EECL on TEN's non-trunk assets	

RENEWABLE ENERGY PROJECTS

Several initiatives in different stages

- Pampa Camarones I is under construction:
 - PV Plant 1st stage (6MW) ready and injecting to the SING
 - Approved environmental permits for up to 300MW
- El Águila II (34MW) is under study:
 - Approved environmental permit
- Calama wind farm is under study:
 - Approved environmental permits for up to 309MW in three nearby sites
 - Over 3,400 hectares secured and wind assessment performed
- Other initiatives in SIC and SING on early screening phase for the potential development of mini-hydro, wind and solar-based projects.



PROJECTS UNDER STUDY

Las Arcillas CCGT, a long-term initiative in early socialization stage

- Combined-Cycle Gas Turbine (CCGT) project, with gross installed capacity of 480 MW
- Located in Pemuco, Bío-Bío region
- In a preliminary development and early socialization stage
- EIA to be submitted during 2H16
- Gas procurement and transportation alternatives under study
- US\$ 450 million CAPEX
- Long-term initiative, subject to positive outcome of feasibility studies and committed offtake through PPAs



CAPITAL EXPENDITURE PROGRAM

An intensive CAPEX program is ongoing

CAPEX (US\$ million)	2015	1H16	2H16 ^e	2017 ^e	2018 ^e	TOTAL
EECL-Current business	88	26	65	78	73	330
IEM (including port)	109	110	231	436	175	1,061
TOTAL	197	136	296	514	248	1,391

TEN CAPEX (US\$ million)	2015	1H16	2H16 ^e	2017 ^e	2018 ^e	TOTAL
TEN CAPEX (100%)	160	92	223	304		779 ^(*)
EECL Equity contr. (10%)	16	9	22	30		78

— Notes:

- The TEN transmission line project is being developed off-balance sheet; EECL's equity contribution is assumed to be equal to 10% of the total investment amount (50% ownership; 80:20 debt-to-equity ratio)
- Without assuming any new CAPEX for renewable projects
- CAPEX figures without VAT (IVA) and interests during construction. (*) US\$14 million were invested in TEN prior to 2015

CAPEX FINANCING PROGRAM

A responsible plan is underway

- EECL is committed to maintaining its strong investment grade rating
- EECL has a flexible dividends policy; pay-out has been reduced to cope with the required investments
- IEM and new port: financed within EECL's balance sheet, with a mix of funding sources, in the following order of priority:
 - Available cash (US\$287 million as of June 2016) and cash flow from operations
 - New senior debt, mostly a US\$270 million, 5-year, Committed Revolving Credit Facility closed on June 30, 2015 with five top-tier banks (undrawn as of 06/30/16)
 - Other (e.g., non-core asset sales proceeds; subordinated or hybrid debt or capital injection)
- TEN: is being developed in a 50/50 partnership, with a non-recourse project finance in process
 - Long-term, non-recourse debt: ~80%
 - Equity: ~20% (10% from EECL, 10% from Red Eléctrica)

04

Financial Results



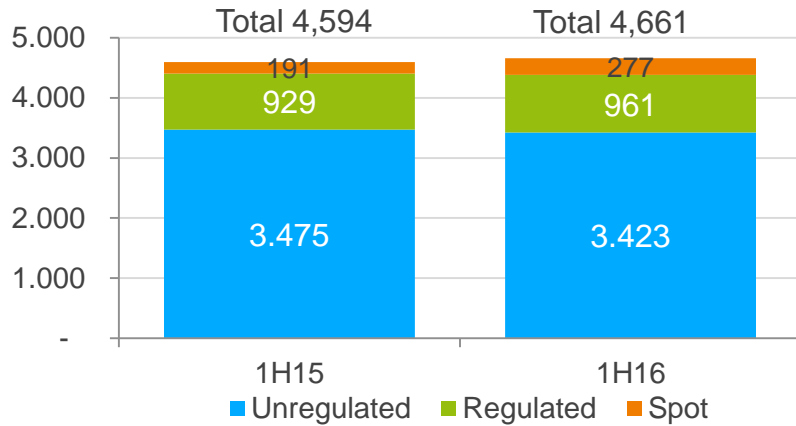
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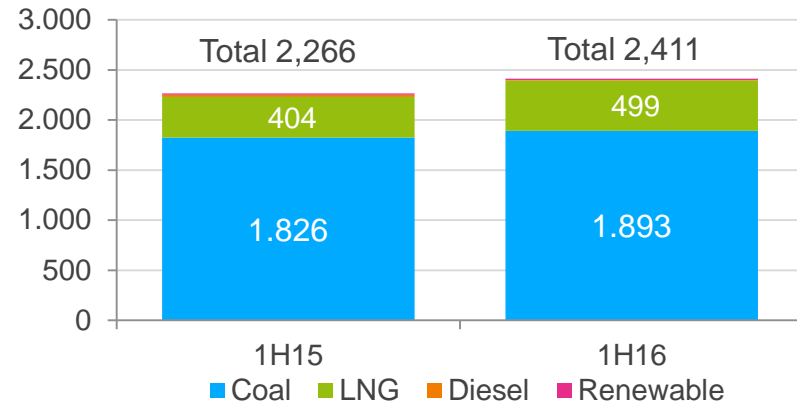
FINANCIAL RESULTS

Slow physical growth and declining energy prices

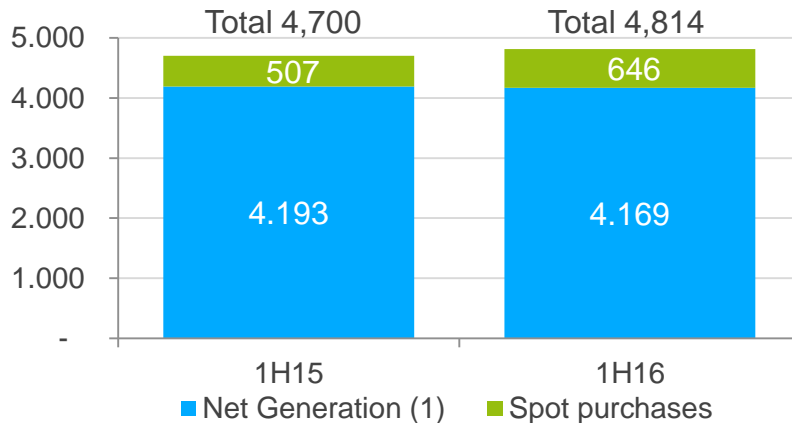
Electricity sales (GWh)



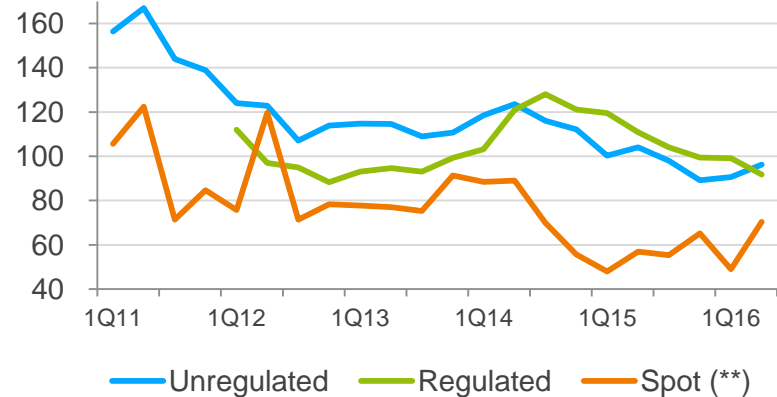
Gross electricity generation (GWh)



Electricity available for sale (GWh)



Average monomic prices (US\$/MWh)



(1) Net generation = gross generation minus self consumption

(2) Electricity available for sale before transmission losses

(**) The spot price curve corresponds to monthly averages and does not include overcosts ruled under RM39 or DS130. It does not necessarily reflect the prices for EECL's spot energy sales/purchases.

FINANCIAL RESULTS

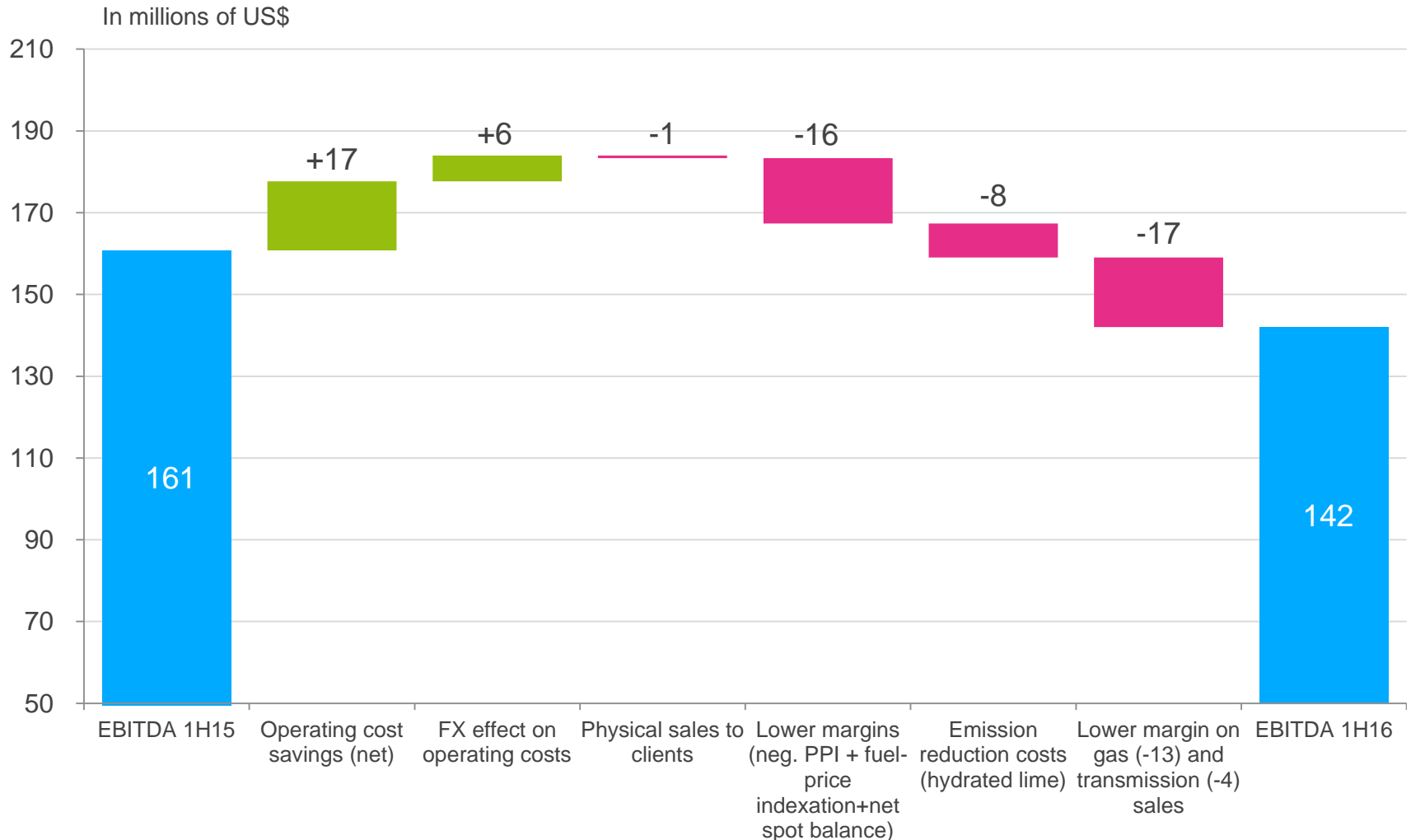
Non-recurring income offset narrower operating margins

Income Statement (US\$ millions)	1H15	1H16	% Var.
Operating revenues	569.6	471.1	-17%
Operating income (EBIT)	95.3	73.2	-23%
EBITDA	160.7	142.0	-12%
Net income	45.0	233.6	+419%
Average realized monomic sale price (US\$/MWh)	105.1	93.4	-11%

- Operating revenues decreased 17% mainly due to the 11% decrease in average prices explained by lower indices used in the PPAs (fuel prices, PPI, CPI), as well as lower gas sales
- EBITDA decreased 12% to US\$142 million as a result of the following main factors:
 - (+) Lower operating costs attributed to cost savings and favorable FX impact (CLP depreciation)
 - (-) Lower margins due to partial mismatch in indexation of PPAs, particularly the EMEL PPA
 - (-) Higher emission-reduction costs
 - (-) Lower gas sales
- Net income reached US\$234 million mainly due to non-recurring income on asset sales (50% of TEN)

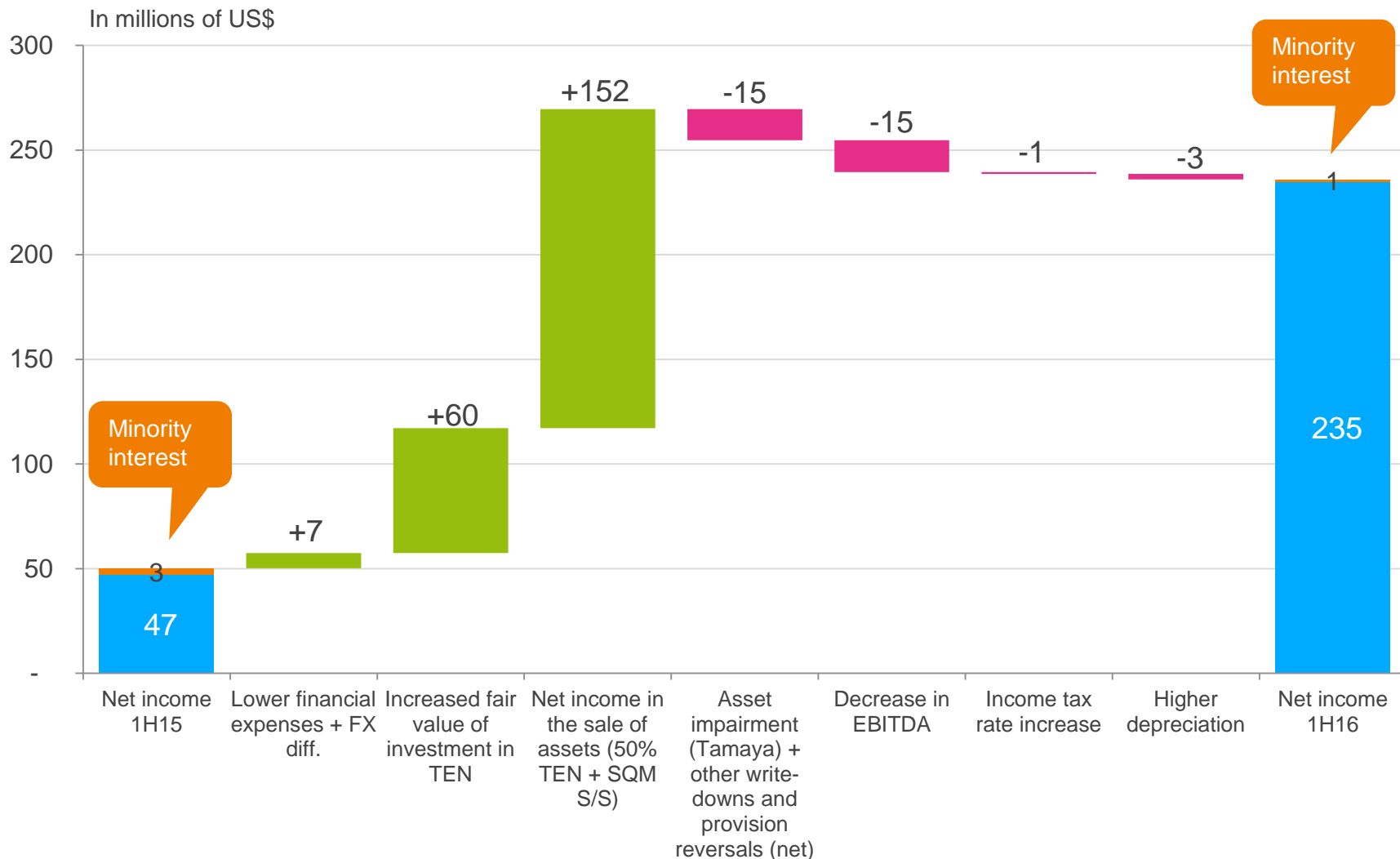
EBITDA COMPARISON 1H16 vs. 1H15

Cost reductions helped offset the effect of lower margins and gas sales



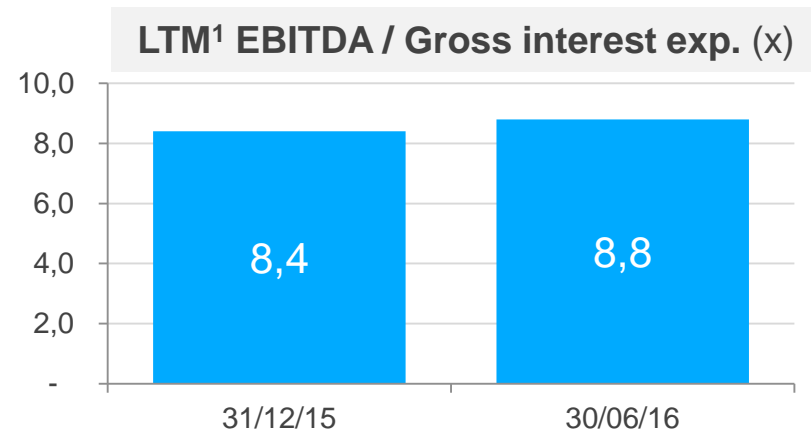
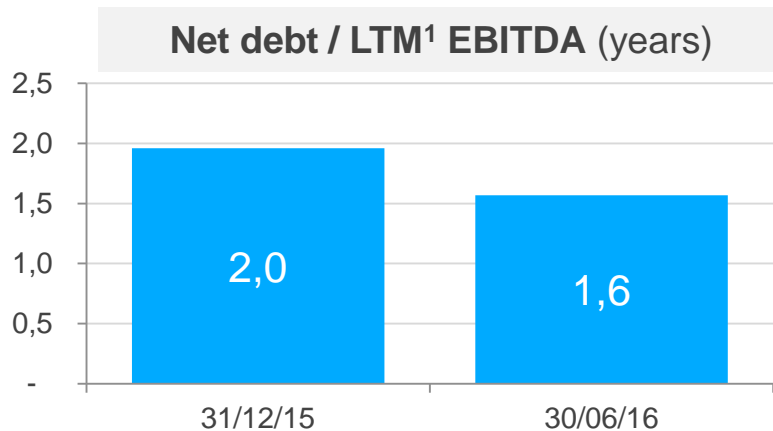
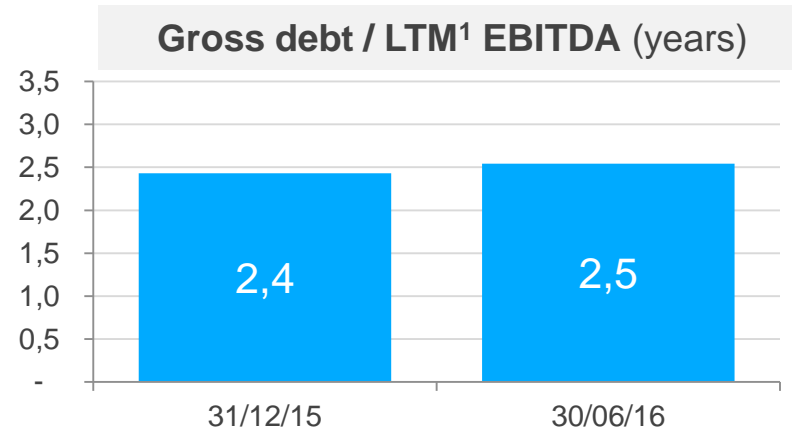
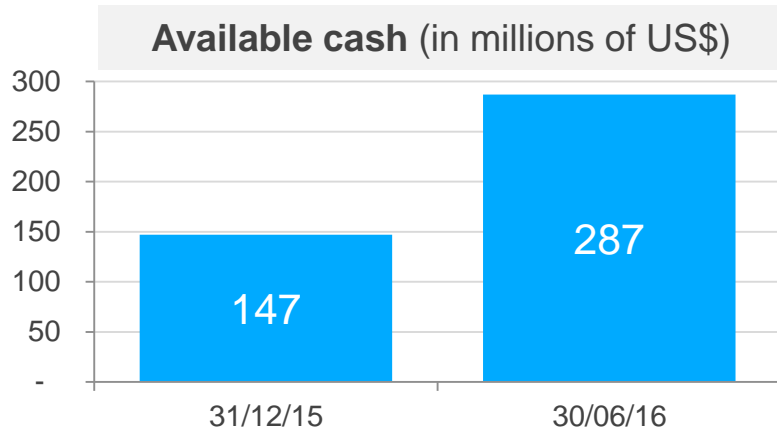
NET INCOME COMPARISON 1H16 vs. 1H15

Positively impacted by non-recurrent income on the sale of 50% of TEN



FINANCIAL RESULTS

Strong liquidity and low leverage ratios



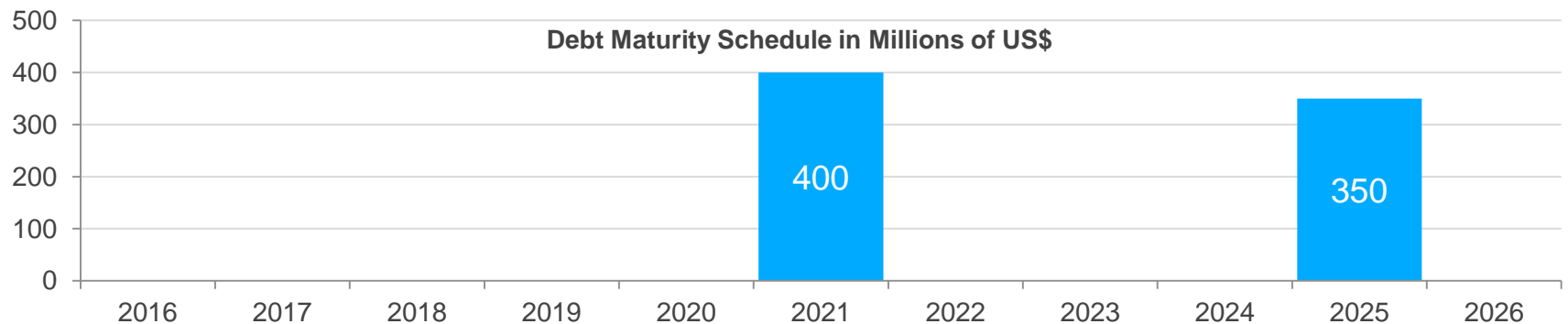
(1) LTM = Last twelve months

DEBT BREAKDOWN

Long-term maturity, with no exposure to FX or interest-rate risk

- US\$750 million in 144-A/Reg-S notes at EECL corporate level. Bullet, unsecured with no financial covenants:
 - 5.625%, US\$400 million 144-A/Reg-S notes maturing January 2021 (YTM = 2.738% as of June 30, 2016)
 - 4.500%, US\$350 million 144-A/Reg-S notes maturing January 2025 (YTM = 3.705% as of June 30, 2016)
- 5-year Revolving Credit Facility for US\$270 million maturing June 2020 (undrawn)
 - Bullet, unsecured, only balance sheet covenants (Minimum Equity, Net Financial Debt/Equity)
 - Club deal: Mizuho, Citi, BBVA, HSBC, Caixa
- Committed credit line in local currency (~US\$50 million) maturing December 2017 (undrawn)
 - Banco de Chile; bullet, unsecured, only balance sheet covenants (Minimum Equity, Net Financial Debt/Equity)

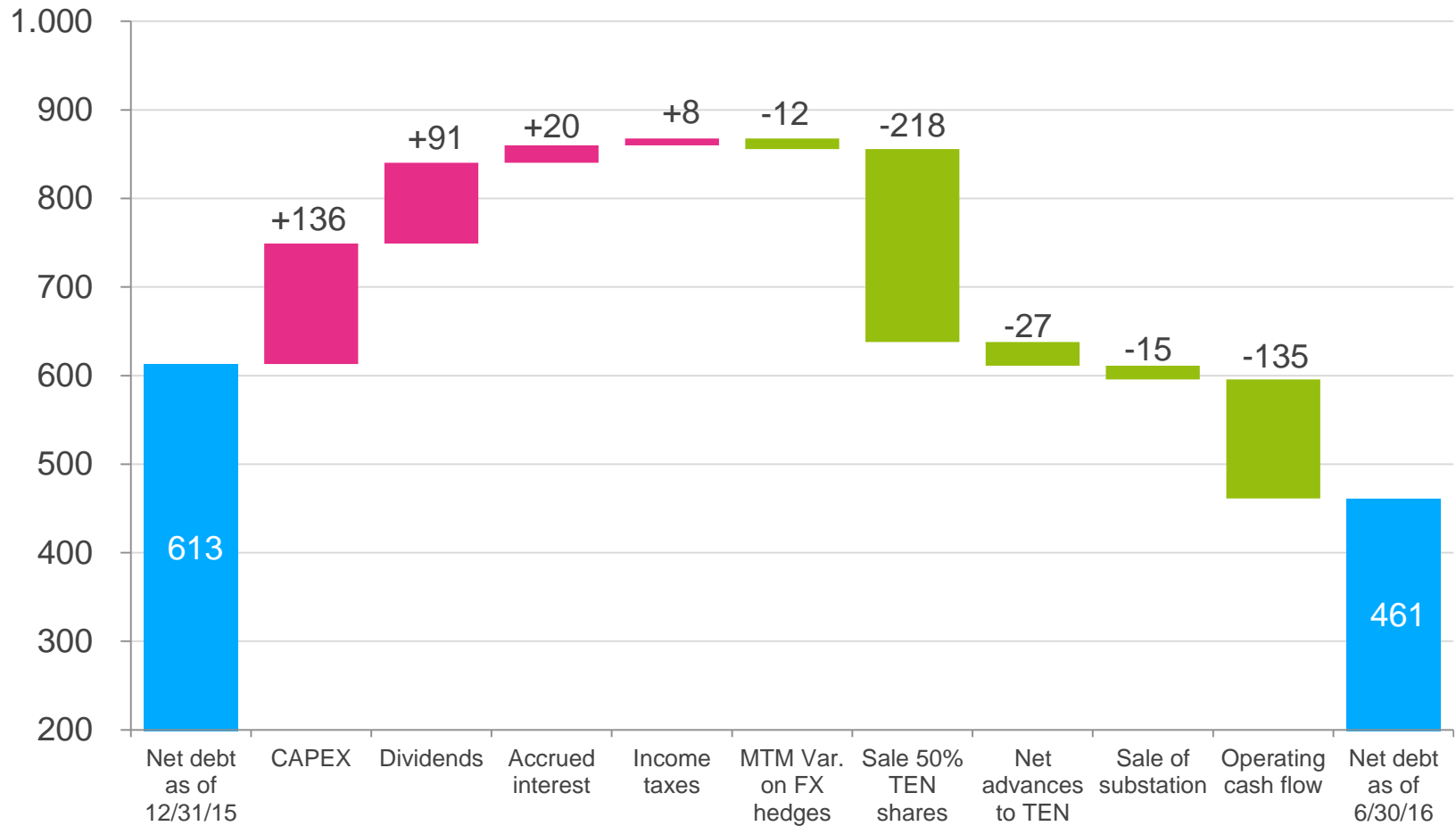
EECL debt figures	Average coupon:	5.1%	Average life:	5.8y	Duration:	5.0y
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NET DEBT EVOLUTION 1H16

Asset sale proceeds + operating cash flow financed CAPEX and dividends

In millions of US\$



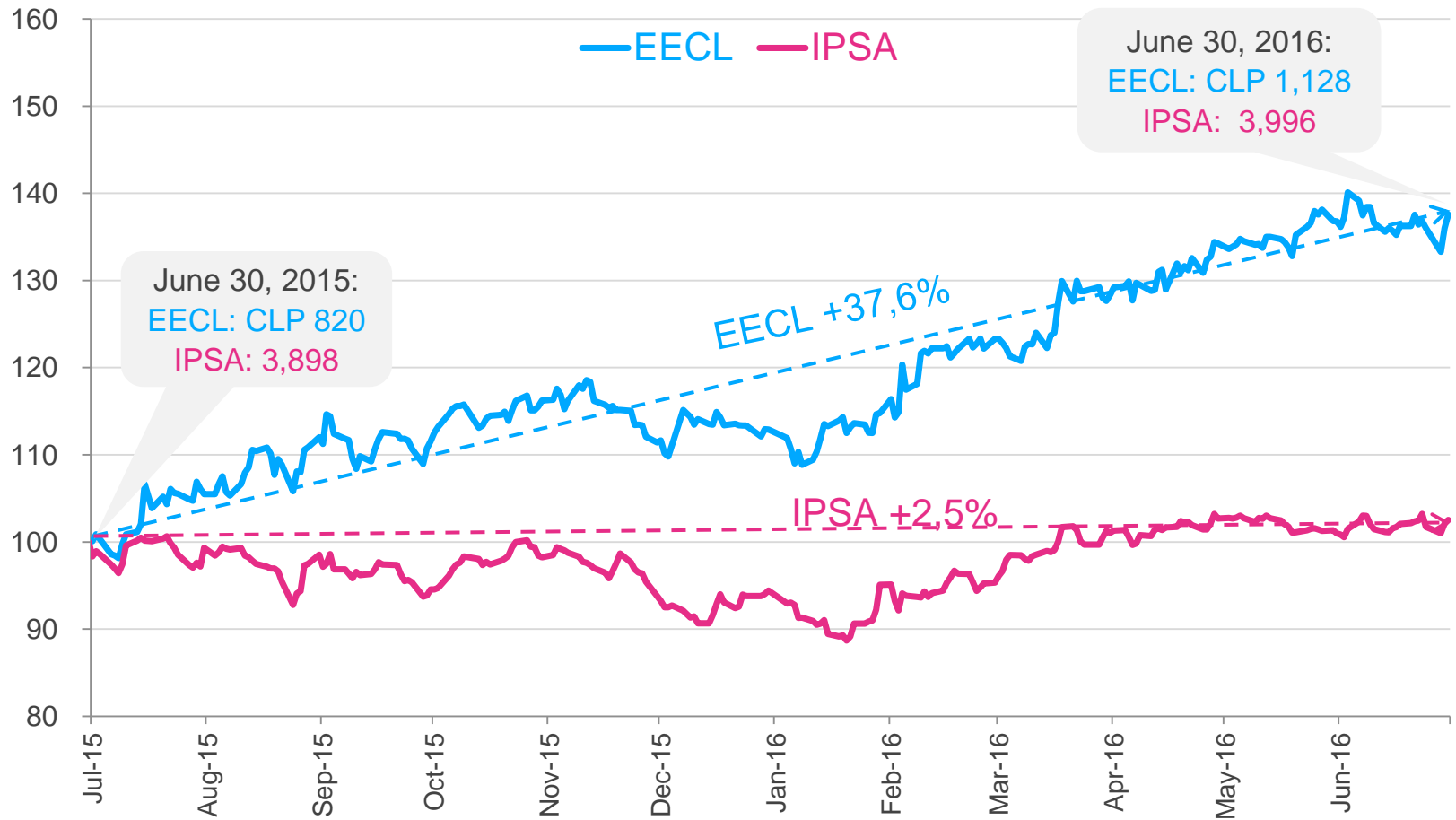
DIVIDENDS

Flexible dividend policy to cope with CAPEX financing requirements

- Flexible dividend policy: Minimum legal required amount (30% of annual net income) is paid, although higher payout ratios may be approved in function of (among others) anticipated capital expenditures:
 - Payout ratio in recent years:
 - 2012 & 2013: 100%
 - 2014 & 2015: 30%
- Subject to proper Board and/or Shareholders approvals, the company intends to pay two provisional dividends, plus a definitive dividend paid in May of the following year.
- 30% of 2015's net income was paid as dividends:
 - US\$13.5 million (provisional) in October 2015;
 - US\$8.0 million (provisional) in January 2016;
 - US\$6.7 million (definitive) in May 2016.
- On April 26, 2016, the shareholders confirmed the current 30% dividend payout to help finance the company's aggressive expansion plan.
- On May 26, 2016, EECL paid a US\$63.6 million provisional dividend (~30% of 1Q16's net income).

EECL SHARE PRICE EVOLUTION LTM (*)

EECL has significantly outperformed the IPSA index



(*) EECL share price including dividend distribution adjustments

RATINGS

Strong investment-grade ratings reaffirmed

International ratings

	Rating	Perspective	Date last review
Standard & Poor's	BBB	Stable	July 2016
Fitch Ratings	BBB	Stable	July 2016

National ratings

	Rating	Perspective	Shares	Date last review
Feller Rate	A+	Stable	1 st Class Level 2	January 2016
Fitch Ratings	A+	Stable	1 st Class Level 2	July 2016
ICR	A+	Stable	1 st Class Level 2	November 2015



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